Setting Our Sights on New Heights
Responsive... Reliable... Purposeful... Valuable... Effective... Inspiring

These are some of the words we’ve heard used to describe the work of the New Hampshire Association for the Blind over this past year. We’ve held our own amid the economic uncertainty that still dominates the thinking of all Americans. Thanks to each and every one of you, we can proudly say that we have continued to make a critical difference in the lives of New Hampshire residents who are blind and visually impaired.

People helping people is our history. As you may know, it was several women from the village of Hancock, New Hampshire who founded the New Hampshire Association for the Blind shortly before the onset of World War I. All were blind. In 1912, their dream was a simple yet far-reaching one: that all people who had lost their sight should be able to obtain the training and support they needed to maintain productive, fulfilling lives and that they would receive the help they needed regardless of their financial circumstances. Their dream is alive and well today.

Our founder and first volunteer, Emma Coolidge Weston of Hancock was known as “a woman who lost her sight, not her vision.” She would certainly be proud of how far we’ve come in nearly 100 years. She also would be astounded by the quality and variety of rehabilitation services as well as assistive devices and technology that we make available.

Today, the New Hampshire Association for the Blind remains the only private, non-profit, provider of specialized rehabilitation services in the State for persons of all ages who are blind and visually impaired. Our mission to “advance the independence of persons who are blind and visually impaired” has remained steadfast since our founding.

Ever since those early days we have relied heavily upon volunteers in so many roles. This year over 3,000 volunteer service hours were logged by volunteers who worked directly supporting clients. Having volunteer assistance can greatly improve the chances for a successful outcome for clients in their rehabilitation.

Countless additional hours were also given by members of the Board of Directors and community ambassadors, as well as volunteers in fund-raising. Volunteers and contributors have proven instrumental to our growth over the years and are the key to our future responsiveness and ultimate sustainability.

“Setting Our Sights on New Heights” is the theme of this year’s report. Helping people succeed is what we are all about. Part of the work is inspiring a renewed purpose and sense of direction following loss of sight. Setting goals helps us to focus on what comes next.

This year’s cover features Randy Pierce and his dog guide Quinn climbing Pack Monadnock as he began his 2020 VisionQuest project (see sidebar).

Randy says: “This is my way of thanking the Association for all they have done for me — I cannot imagine how lost I would have been during my transition to total blindness without their essential support. Can you imagine the sad reality, had I not had the help I received and instead became beaten down by the challenge of facing my blindness alone?”

Randy adds: “Along the way, I’m sharing the essential life lessons I’ve learned in school classrooms and with community groups and corporations as we strive to make a difference. Please share my story with friends, family members, co-workers and employers to help them understand why raising funds for the Association is so valuable.”
Randy and his 2020 Vision Quest adventure is a wonderful example of what one individual can do to help so many. Randy first came to the Association as a client, later a volunteer. Now he's a member of the Board and an active ambassador and advocate. We think Randy is carrying on our founder's vision in a very special way.

Elsewhere in this report you will note the impressive services provided this past year, and the many high points in building public awareness, and advocating for independence and accessibility for all.

We have been resolute in our efforts to preserve the most critical services while improving our efficiency. Still, thanks to your generous contributions, nearly 1,500 individuals received specialized rehabilitation services over the past twelve months. Now we are positioned for growth as we get ready to celebrate 100 years of service to those “most in need.”

We thank you, both contributors, and volunteers for working with us to make a difference.

Sincerely,

George F. Theriault
President & CEO

Michelle M. Arruda
Board Chair

Cover Story:
Setting Our Sights On New Heights

On the cover of this year’s annual report is 44 year-old Randy Pierce from Nashua and his dog guide, “the Mighty Quinn.” Randy first came to the New Hampshire Association for the Blind in November 1996 to receive orientation and mobility training. He was applying for a new dog guide and needed prerequisite training in orientation and mobility.

Randy’s story is like so many we hear at the Association, a young man with a bright future, only to become completely blind at the age of 34. In addition to becoming blind, Randy suffered from an unknown neurological disorder that left him confined to a wheel chair with crippling migraines and dizziness for nearly 2 years.

But Randy refused to give in or give up. Instead, with each setback he became “more focused” and determined to regain his strength so he could continue to do the things in life that he loved.

Randy has accomplished so much over the last 10 years, more than most of us will achieve in a lifetime. He was elected to the New Hampshire Association for the Blind’s Board of Directors, received the New England Patriots Fan of the Year Award during the 2001 season, was the subject of a 2008 Emmy-nominated HBO documentary about his life, and earned a 2nd degree black belt.

Most recently, Randy founded the non-profit 2020 Vision Quest to help raise funds for the New Hampshire Association for the Blind and Guiding Eyes for the Blind. Not known to shy away from a challenge, he has set a goal to earn certification from the Appalachian Mountain Club for climbing all 48 of NH’s mountains over 4,000 feet tall by the year 2020.

Like the New Hampshire Association for the Blind, Randy is setting his sights on new heights. He is inspiring people to do what they can do, instead of what they can’t.
Grant Recognition

Thank You for Making A Difference

The services provided by the New Hampshire Association for the Blind continue to make a profound difference in people’s lives, influencing both independence and productivity. This year we’ve received significant support from a number of financial institutions, foundations and service clubs that are listed below. This support has allowed us to continue two successful Peer Support programs in Concord and Portsmouth, provide transportation to clients that need it, and replace obsolete assistive equipment as well as maintain our current level of service.

In addition, an energy grant helped defray the costs of a lighting upgrade project we undertook this year which will help us to become a more energy efficient workplace. An upgrade of our client database is in process which will help improve our maintenance of client data for better tracking and outcome measurement.

Autodesk
  CCTV Lease Program
Bagan Foundation
  CCTV for McGreal Sight Center
Benjamin Couch Trust
  Vision Rehabilitation Services
Claremont Savings Bank
  Vision Rehabilitation Services
Concord Lions Club
  Large Print Calendar
Mary Gale Foundation
  Manchester Senior Services
Arthur Getz Foundation
  Assistive Technology Program
Grimshaw-Gudewicz Foundation
  Vision Rehabilitation Services
Grousbeck Family Foundation
  Client Aids — Vision Rehabilitation Therapy Program
Oleonda Jameson Trust Fund
  Client Transportation
Lincoln Financial Foundation
  Peer Support Program
Agnes M. Lindsay
  Lighting Upgrade Project
Merrimack County Savings Bank Foundation
  CCTV for McGreal Sight Center
Abbie Moseley Trust, Citizens Bank Trustee
  Vision Rehabilitation Services
New Hampshire Charitable Foundation
  Client Management Software Upgrade
Roger R. and Theresa A. Thompson Endowment Fund
  Seacoast Volunteer Services
TD Bank
  Client Transportation

Concord Peer Support — “I like having the support from people with similar vision impairments, who share the same kinds of feelings about vision loss.”

Service Statistics

Providing Hope and Independence…
See What We’ve Done...

Clients Receiving Individual Services..............1,478
Clients Receiving Group Services .....................307
Number of Groups ...........................................43
New Clients Referred .......................................474
Active Clients at FY End ..................................583
Program Service Hours ...................................24,483
Public Education Presentations .........................36
Clients Receiving Information Services ................9,296
Education — Number of Students ......................69
Education — Number of School Districts ............25
Total Number of Volunteers ...............................100
Total Number of Hours Served by Volunteers .......3,360
Total Number of Miles Traveled by Volunteers .......28,810

Gender of Clients Served
  Women  962 = 65%
  Men  516 = 35%

Client Ages Between 70–99= .........................937 = 64%

Primary Eye Conditions of Clients Served:

Macular Degeneration 38%
Other 26%
Retinitis Pigmentosa 2%
Glaucoma 11%
Diabetic Retinopathy 8%
Cataract 15%

100%
The McGreal Society, named after William McGreal, the Association’s first President and his wife Elizabeth Yates McGreal, was established to provide a lasting legacy and perpetual financial support to the New Hampshire Association for the Blind.

It is very important that the Association continue to fulfill our mission into the next decade and beyond. The Society recognizes the foresight and generosity of friends who have planned support for the Association through wills, trusts, life income funds and life insurance gifts.

Members of the McGreal Society set an outstanding example to encourage others to help plan for the future needs of New Hampshire residents who are living with serious vision loss and blindness.

A Special Thanks To...

Anonymous Friends  
Ms. Norita Bernier  
Annette L. Cockburn  
Mrs. Nancy H. Copeland  
Persis R. Gow  
Alex Hanson  
Dr. Suzanne R. Horner  
Mr. David Jespersen  
Ms. Gayle Kimball  
Ms. Jane Kirk  
Mr. and Mrs. Robert Lindstrom  
Mr. and Mrs.* Howard M. Mitchell  
Mrs. Anne Newbury  
Mrs. Christene F. Peebles  
Ms. Shelley Proulx  
Miss Constance Reed  
Bill and Linda Sirak  
Mrs. Mary H. Smart  
Mrs. Charles V. Tallman  
Celia and George Theriault  
Mrs. Ray G. Theriault  
Ms. Eileen Zeindlhofer

*Deceased
Thank You!

Advancing the independence of those who are blind or visually impaired is our mission. Your support helps to make that happen. Gifts large and small make a difference everyday for the visually impaired in communities throughout New Hampshire.

On behalf of the Board of Directors, the clients we serve, and their families, we'd like to thank you for your generous contributions and loyal support.

Due to space constraints only donations of $100 or more and received from September 1, 2009 through August 31, 2010 are listed in this year's Annual Report.

In our effort to publicly thank our donors while trying to be economically and ecologically responsible, all Memorial and Tribute gifts received from January 1, 2010 through August 31, 2010 can be viewed on our website at www.sightcenter.org.

PRESIDENT’S COUNCIL

$100,000+

Grimshaw-Gudewicz Charitable Foundation
Mary Gale Foundation, Inc.

$25,000–$49,999

New Hampshire Charitable Foundation

$10,000–$24,999

Mr. and Mrs. Kilton G. Barnard Grousbeck Family Foundation
From Eva M. Montembeault in memory of Gerard J. “Monty” Montembeault

$1,000–$2,499

A Friend
Anthem Blue Cross Blue Shield
Michelle Arruda, Esq.
Autodesk, Inc.
Aviators’ Racing
The Bagan Foundation
Mr. Roger E. Bouchard
Mr. and Mrs. Wayne Carter
Mr. and Mrs. Philip Chandler, Jr.
Mr. and Mrs. David Chandonnais
Mr. and Mrs. Robert G. Cholette
Citizens Bank Foundation
Citizens Wealth Management
Claremont Savings Bank Foundation
Cleveland Waters and Bass, P.A.
Mr. and Mrs. Fred Desmarais
Mr. and Mrs. Douglas S. Dresser
Exeter Lions Club
Eyesight Opthalmic Services, P.A.
Mrs. Marlene M. Graf
United Way of the Greater Seacoast
Mr. Wentworth Hubbard

$2,500–$4,999

BAE Employee Community Fund, Inc.
Benjamin Couch Trust
Mae T. Drew UniTrust
Mrs. Persis R. Gow
Lincoln Financial Group, Inc.
The Agnes M. Lindsay Trust
NHAB Fund — Sawyer, Noyes
Marion E. Stubbs Trust
Louise V. Tallman

$5,000–$9,999

Concord Lions Club, Inc.
Arthur Getz Foundation
Oleonda Jameson Trust Fund
Abbie Moseley Trust, Citizens Bank Trustee
Walter O. and Amelia E. Nichols Fund
Mildred W. & Charles P. Page Trust
Robert H. & Gertrude E. Sedgley Fund
TD Bank
Roger R. and Theresa A. Thompson Endowment Fund

$2500–$4999

Town of Milford

PATRONS

$500–$999

Admix Inc.
Amherst Lions Charities, Inc.
Ms. Marjorie C. Baker
Bellows, Goodman, Shaker & Siegal Medical Eye Center
Mrs. Imelda M. Boisvert
Mr. and Mrs. Maurice Bourque
Mrs. Alice P. Brundrett
Jack and Dorothy Byrne Foundation, Inc.
Mr. Donald W. Carter
Rotary Club of Concord
Mr. and Mrs. Horace Cragin
Davis & Towle Insurance Group
Mr. and Mrs. John A. Hubbard
Mr. Frank E. Keeffe
Mr. and Mrs. David M. Lang
Mr. Richard A. Larson
Ms. Janice Lord
Mr. and Mrs. Robert M. MacDonald
Ms. Jane I. Maret

Knights of Columbus Council 5260
Laconia Savings Bank
Mr. Robert M. Lesmerises
Liberty Mutual Group
Lions Sight & Hearing Foundation of NH
Mr. F. Cameron Ludwig
Ms. Susan A. Manchester
Ms. Joyce A. Meisel
Merchants Automotive Group
Merriam County Savings Bank Foundation
Mr. and Mrs.* Howard Mitchell
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Mr. Charles R. Mulloy, Jr.
Harry A. Nichols Trust
Ocean Bank a division of People’s United Bank
Mrs. Florence-Gene Orr
Mr. Thomas J. Pare
Mr. Randy L. Pierce
Ms. Shelley Proulx
Rymes Heating Oils, Inc.
Mr. Kevin M. Smith
Mr. and Mrs. Robert F. Smith
Mr. and Mrs. William C. Summers
The Eye Center of Concord
Celia and George Theriault
Town of Milford

BENEFACTORS

$250–$499

Affordable Vinyl Windows & Siding, Inc.
Airmar Technology Corporation
Mr. Robert A. Allan
American Legion Penacook Post #31
Mr. and Mrs. Stephen R. Ames
AMICA Investors Group
Ms. Kirsten A. Anderson
Mr. Andrew K. Barlow
Judge Arthur E. Bean, Jr.
Mr. and Mrs. Dennis P. Beaulieu
Mr. and Mrs. Richard K. Bledgett
Mrs. Natalie L. Brown
Mr. and Mrs. John S. Caro
Mrs. Karen Clement
Mr. John Coll
Dr. and Mrs. David E. Corbit
Currier Museum of Art
Mr. and Mrs. Paul T. Davis
Goffstown Lions Club
Mr. and Mrs. Horace Cragin
Davis & Towle Insurance Group
Mr. and Mrs. John A. Hubbard
Mr. Frank E. Keeffe
Mr. and Mrs. David M. Lang
Mr. Richard A. Larson
Ms. Janice Lord
Mr. and Mrs. Robert M. MacDonald
Ms. Jane I. Maret

Town of Meredith
Mrs. Winifred Morrissey
Nashua Eye Associates
Ms. Amy J. Nichols
Northeast Delta Dental
Northern New England Combined Federal Campaign–UWGS
Ms. Virginia G. Payne
Rye Lions Club
Sam’s Club — #6386
Mr. and Mrs. Lawrence Scammon, Jr.
Sheehan Phinney Bass + Green
Mr. and Mrs. Alan J. Smith
Mr. Frederick C. Sullivan
Mr. and Mrs. Kurt M. Swenson
Three Links Visual Recourse, Inc.
Town of Tilton
Basil & Alice Vaughan Johnson Trust
Westmoreland Lions Club

American Legion Penacook Post #31
Mr. and Mrs. Stephen R. Ames
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Ms. Jane I. Maret

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Mr. and Mrs. David M. Lang
Mr. Richard A. Larson
Ms. Janice Lord
Mr. and Mrs. Robert M. MacDonald
Ms. Jane I. Maret

Thank You!
Mr. and Mrs. Vernon A. Knowlton
Mr. Bernard F. Kohout
Mr. and Mrs. Paul C. Koutras
Mr. and Mrs. Charles H. Krause
Mr. Thaddeus G. Kuchinski, Jr.
Mr. George Kucmas
Mr. and Mrs. Albert A. LaFlame
Ms. Elizabeth Z. Lafreniere
Mr. and Mrs. Michael Lampros
Mr. Charles Latham, Jr.
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Mrs. Evelyn B. LePene
Mrs. Marie H. Lindquist
Mr. and Mrs. Robert Lindstrom
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Mr. Charles Luebke
Mr. and Mrs. Peter Maccini
Mr. and Mrs. John Maciokle
Mr. M. Allen Maclean
Dr. Frederick R. Maher
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Mr. Charles E. Malette
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Mr. Ernest J. Manville
Mr. and Mrs. John E. Marrotte
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Mrs. Elizabeth T. Massin
Mrs. Priscilla K. Maynard
Mr. Philip McCarron
Mr. John R. McCarthy
Mr. and Mrs. Robert C. McCray
McDevitt Trucks, Inc.
Mr. and Marion McCowan
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Mr. John McGonagle
Ms. Jane V. Mollwaine
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Mr. David N. Merrill
Merrimack Vision Care, LLC
Mr. and Mrs. James E. Metcalf
MicroArts
Milford Lions Club
Monadnock Eye Associates
Monadnock Lions Club
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Ms. Janice Moore
Mr. Roger Morris
Mr. Barclay H. Morse
Mrs. Dorothea A. Munn
Ms. Colleen M. Murphy
Mrs. Mary Ann Murphy
Mrs. Winfred Murphy
Ms. Sharon E. Nelson
Mr. Scott A. Neslin
Mrs. Ethel W. Netsch
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Mrs. Patricia Niswander
Mr. and Mrs. Dean W. Nixon
Mr. and Mrs. Robert Norman
Mr. William H. Northrup, Jr.
Mrs. June A. Novo
Mr. and Mrs. David W. Nugent
Mr. William J. O’Connor, Jr.
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Ms. Ruth Olivier
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Mrs. Janet Pecunies
Mrs. Christene F. Peebles
Mr. and Mrs. Francis W. Penney
Mrs. Lorraine Y. Perry
Mr. and Mrs. Walter R. Peterson
Mrs. Olivia F. Phipps
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Mr. Mark Piaseczy
Mr. Dana A. Pitman
Mrs. Josephine Platek
Mr. and Mrs. Robert E. Popp
Mr. Gene E. Porter and Mrs. Carol Shea-Porter
Mrs. Shirley R. Porter
Portsmouth Lions Club
Portsmouth Lodge of Elks #97
Mr. William N. Prigge
Mr. James M. Queenan
Mr. and Mrs. Jeffrey R. Rand
Mr. Robert R. Ratoff
Mrs. Beverly W. Raynor
Mrs. Eleanor S. Rice
Mr. Robert G. Rice
RiverMead
Mr. Jane W. Roberts
Dr. and Mrs. James A. Robinson
Mr. James E. Robinson
Mrs. Gertrude Rock
Mr. Charles F. Rolecek
Miss Virginia Rosytnis
Ms. Georgette L. Roy
Mr. Gordon A. Russell
Saddleback Mountain Lions Club
Mr. John H. Saliba
Mrs. Elizabeth B. Samaha*
Mr. David S. Sands
Mr. Henry Sanel
Atty. and Mrs. Brackett L. Scheffy
Mrs. Sarah L. Schenker
Mr. Richard A. Schlesinger
Mr. Tom O. Schlesinger
Jean Glenn Schmucker
Ms. Melanie Scharhz
Mr. and Mrs. Barry M. Scotch
Mr. and Mrs. Karl S. Scott
Scott-Farrar Home
Seacoast Eye Center
Mr. William Seamus
Mr. and Mrs. Louis C. Semprebon
Mr. James A. Shanahan
Mrs. Emily T. Shaw
Mr. and Mrs. James E. Shawcross
Mr. John J. Sheenan
Mr. and Mrs. Robert E. Sheldon
Mr. Leslie Sherman
Mr. Thomas M. Sherman
Tsgt. Paul W. Sherwood
Mr. Cliffon L. Shores
Mr. Stephen Shurtleff
Lt. Col. William J. Sluason,
(Ret.)
Mr. and Mrs. Eveline H. Smith
Mr. Frederick J. Smith, Jr.
Ms. Sandra Smith
Ms. Sharon L. Smith
Mr. and Mrs. Karl W. Soderquist, Jr.
Ms. Dolores E. Solimine
Mr. and Mrs. David W. Somero
Ms. Ann C. Somers
Mr. and Mrs. Bruce C. Soper
Mrs. Virginia Soule
Mrs. Priscilla L. Southworth
Mr. Donald R. Spalding
Mr. John W. Spallone, Jr.
Mr. and Mrs. Robert P. St. Jean
Stanex International
Mr. Raymond Steenbeke
Mr. and Mrs. Philip T. Struhlsacker
Ms. Shirley R. Sullivan
Mr. Robert Taft
Ms. Louise M. Taylor
Mr. and Mrs. Richard G. Taylor
Mr. O. L. Thagard
Mrs. Victoria Theodore
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Mrs. Margaret K. Thornton
Mr. Richard M. Tinglof
Mrs. Muriel E. Tinkham
Mr. Leo J. Tocci
Mr. John E. Tolman
Mr. and Mrs. Franklin Torr
Mrs. Mary C. Torrisi
Mr. and Mrs. Demetrios Tsiasas
Mr. and Mrs. Ken Turner
Mr. and Mrs. C. Jerome Underwood
Mr. and Mrs. David P. Van Der Beken
Mrs. Kathryn E. VanDam
Mrs. Mary M. Vandernoot
Mr. Victor J. Verdolino
Mr. and Mrs. George Vincent
Mr. Alderic O. Violette
Mr. Henry E. Vittum
Ms. Judith L. Wagner
Mrs. Kathleen E. Waltz
Mrs. Eloise E. Watson
Ms. Patricia Weed
Mrs. Hannah West
Mr. Howard H. Weston
Mr. Fred E. Whitcher
Mr. and Mrs. Tim White
Mrs. Beatrice G. Whitney
Dr. and Mrs. Lloyd M. Wilcox, Jr.
Dr. Susanna S. Wilkens
Mr. Carroll E. Winch
Mrs. Lucy H. Winship
Mr. James M. Winston
Rev. and Mrs. Brinton W. Winston
Mr. and Mrs. Frank Yanco
Mr. Richard R. Yedinak
Mr. and Mrs. Charles J. Zaverson
Mr. Daniel M. Zelonis

Thanks to United Way Agencies!

The following United Way agencies have helped facilitate gifts to the New Hampshire Association for the Blind. Thank you!

Allstate Giving Campaign
Granite United Way (formerly Heritage United Way and United Way of Merrimack County)
Northern New England Combined Federal Campaign
United Way of Central and Northeastern Connecticut (formerly United Way of the Capital Area)

In Kind Gifts

From magnifiers to invitations, food, tents, banners, porta-potties and more, the New Hampshire Association for the Blind thanks the following individuals, companies and organizations who gave time, goods and services to help keep costs down for various programs, events and projects. Thanks to their wonderful generosity, more resources were available to help provide needed vision rehabilitation services to 1,478 clients this year.

93.3 THE WOLF
Alan’s of Boscawen
Amoskeag Airport Service
Mr. Roger Beaudoin
Belanger Computer Group, LLC
Mrs. Susan Bleckmann
Bluefish Granite
Mr. Roger E. Bouchard
Mrs. Geraldine Burton
Capitol Craftsman & Romance Jewelers
Central Paper Products Co.
Citizens Bank Foundation
The Common Man Family of Restaurants
Mrs. Barbara Donovan
Ms. Diane Downing
Glass Graphics
Mr. James Griswold
Henniker Septic Services, Inc.
MagniSight NE
Ms. Susan A. Manchester
Master Roofers, LLC
Ms. Gayle McDonald
Nathan Wechsler & Company
NH Highland Games
Consider an Online Gift

Thank you for caring.

There are a many ways for you to support the important work of the New Hampshire Association for the Blind. You may choose to give an annual gift, to make a special one-time gift or to include the New Hampshire Association for the Blind in your Will or Estate plan. You may prefer to make a gift that will be used immediately to support programs or services or you may make a gift that will last for perpetuity through the Association’s Endowment Fund. You may want to honor a friend or colleague or make a gift in memory of a loved one.

If you prefer to give online, please visit our website at www.sightcenter.org for more detailed information.

New Hampshire Association for the Blind Donor Privacy Statement

The New Hampshire Association for the Blind places the highest priority on protecting the privacy of our donors and holds all donor information in strict confidence.

The New Hampshire Association for the Blind does not and will not sell or trade a donor’s personal information to any other entity.

If you have any questions or concerns please contact Shelley Proulx, Vice President for Development at (603) 224-4039, ext 327 or email sproulx@sightcenter.org.

*Deceased
### Statement of Financial Position for the Year Ending August 31, 2010

**ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$24,145</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>$46,355</td>
</tr>
<tr>
<td>Interest Receivable</td>
<td>$12,852</td>
</tr>
<tr>
<td>Supply Inventories</td>
<td>$32,037</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$13,300</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>$128,689</strong></td>
</tr>
<tr>
<td><strong>Investment Funds</strong></td>
<td>$4,950,737</td>
</tr>
<tr>
<td>Perpetual Trusts Held by Others</td>
<td>$1,042,347</td>
</tr>
<tr>
<td>Property &amp; Equipment, net</td>
<td>$761,840</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$6,883,613</strong></td>
</tr>
</tbody>
</table>

**LIABILITIES & NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>$28,013</td>
</tr>
<tr>
<td>Accrued Payroll &amp; Related Taxes</td>
<td>$108,815</td>
</tr>
<tr>
<td>Accrued Deferred Compensation</td>
<td>$319,664</td>
</tr>
<tr>
<td>Annuity Payable</td>
<td>$23,768</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$480,259</strong></td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
</tr>
<tr>
<td>Unrestricted, Undesignated</td>
<td>$326,390</td>
</tr>
<tr>
<td>Unrestricted, Board Designated</td>
<td>$3,588,006</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>$300,468</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>$2,188,490</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$6,403,354</strong></td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td><strong>$6,883,613</strong></td>
</tr>
</tbody>
</table>

### Statement of Activities For the Year Ending August 31, 2010

**Public Support & Revenue**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support</td>
<td>$935,861</td>
</tr>
<tr>
<td>Service Revenue</td>
<td>$505,846</td>
</tr>
<tr>
<td><strong>Total Public Support &amp; Revenue</strong></td>
<td><strong>$1,441,707</strong></td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services Expense</td>
<td></td>
</tr>
<tr>
<td>Vision Rehabilitation Programs</td>
<td>$1,308,921</td>
</tr>
<tr>
<td>Public Education</td>
<td>$50,139</td>
</tr>
<tr>
<td><strong>Total Program Expense</strong></td>
<td><strong>$1,359,060</strong></td>
</tr>
<tr>
<td>Support Service Expense</td>
<td></td>
</tr>
<tr>
<td>Public Support Expenses</td>
<td>$464,341</td>
</tr>
<tr>
<td>General Administration</td>
<td>$159,657</td>
</tr>
<tr>
<td><strong>Total Support Services Expense</strong></td>
<td><strong>$623,998</strong></td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$1,983,058</strong></td>
</tr>
</tbody>
</table>

**REVENUE less EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>($541,352)</strong></td>
<td></td>
</tr>
</tbody>
</table>

**NET RETURN ON INVESTMENTS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$377,497</strong></td>
<td></td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>($163,855)</strong></td>
<td></td>
</tr>
</tbody>
</table>

**NET ASSETS BEGINNING OF YEAR**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$6,567,209</strong></td>
<td></td>
</tr>
</tbody>
</table>

**NET ASSETS END OF YEAR**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$6,403,354</strong></td>
<td></td>
</tr>
</tbody>
</table>

These condensed financial summaries were prepared by the New Hampshire Association for the Blind, Inc. from its preliminary financial statements for the year, ending August 31, 2010. These financial statements, including related notes and the independent auditing report of Nathan Wechsler & Co., PA, Concord, NH, will be available for review upon completion of our annual audit.
Program Services

Guy M. Woodland, M.A.
  Senior Vice President
Joyce E. Bollengier
  Client Services Assistant
Denise A. Caruso, A.A.S., COA, VRT
  Low Vision Therapist/Vision Rehabilitation Therapist
Courtney I. D’Alessio, M.Ed.
  Teacher of the Visually Impaired
Nancy Downing, B.A.
  Receptionist
Nancy A. Druke, M.S.W., LICSW
  Director of Social Work
Glenn R. Gunn, M.Ed., COMS
  Orientation & Mobility Specialist
Lois Hanlon
  Client Records Clerk
Stephanie J. Hurd
  Coordinator of Volunteer Services, Seacoast Area
Jean M. Jaworski, B.S.
  Coordinator of Volunteer Services
Claudia C. Libis, M.Ed., COMS
  Teacher of the Visually Impaired/Orientation & Mobility Specialist
Emilie Meadows, M.S.W., LICSW
  Social Worker
Jennifer L. Morgan, B.A.
  Caseworker
Jewett M. O’Connor, M.Ed., CVRT, COMS
  Vision Rehabilitation Therapist/Orientation & Mobility Specialist
Victoria Orkin, M.Ed.
  Driver
Susan Sherry, M.Ed., COMS
  Orientation & Mobility Specialist
Kathleen Turner, M.Ed., VRT, COMS
  Vision Rehabilitation Therapist/Orientation & Mobility Specialist
Ken Turner, M.B.A.
  Driver
Robert Shaw, A.A.S.
  Maintenance
Nancy Wittmershaus, B.S. Ed.; COMS
  Teacher of the Visually Impaired/Orientation & Mobility Specialist

Development and Finance

Teresa L. Muzzey, B.S.
  Vice President for Finance & Administration
Shelley M. Proulx, M.B.A., CFRE
  Vice President for Development
Nancy S. Burgess, M.Ed.
  Development Associate
Mary E. Chase
  Special Events/Donor Database Administrator
Bettejean Neveux, B.S.
  Accountant
Jane M. Roy
  Donor Records & Mail Program Manager

Board of Directors 2009–2010

Officers
Michelle M. Arruda, Chairperson, Contoocook
Roger E. Bouchard, Vice Chairperson, Manchester
Amy M. Nichols, CPA, Treasurer, Epsom
Susan A. Manchester, Secretary, Amherst
Joyce A. Meisel, Immediate Past Chairperson, Concord

Directors
Robert Boucher, Bedford
Lori A. Chandonnais, Candia
Sharon Cholette, Laconia
Persis Gow, Concord
Kathleen Hayes, Portsmouth
Sen. Bette Lasky, Nashua
Guy R. Lessard, O.D., Manchester
Doreen A. Manetta, Nashua
Thomas J. Pare, Salem
Randy L. Pierce, Nashua
Donald C. Potter, Amherst
Stephen J. Shurtleff, Penacook
Robert Werner, Manchester
Gayle Yarnall, Amesbury, MA
New Hampshire Association for the Blind... providing hope and independence since 1912.

www.sightcenter.com

MISSION:
“To advance the independence of persons who are blind and visually impaired.”

ART WITH FEELING... TOUCH, LOOK AND LISTEN “Mixed Media on Birch” by Jean G. Foote, NHAB Client