



New Hampshire
Association
for the Blind

2013 ANNUAL REPORT

FAMILY, FRIENDS, NEIGHBORS



Someone you know could be blind or visually impaired.



New Hampshire Association for the Blind

Our Mission

To advance the independence of persons who are blind or visually impaired.

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Design and Production: Cantin Design Inc

Every effort has been made to accurately reflect gifts received from September 1, 2012 through August 31, 2013. Please let us know if your name or that of your company, foundation or organization is missing or printed incorrectly.

By Board policy, the New Hampshire Association for the Blind does not rent, sell, or exchange its donor lists or any donor information.

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The New Hampshire Association for the Blind does not and will not sell or trade a donor's personal information to any other entity.

If you would like to receive our publications electronically please email jroy@sightcenter.org.



Dear Friends,

We'd like to express our deepest appreciation to all of you for your loyal and very generous support. Also, a very special thank you goes out to our many partners across New Hampshire that help make our work possible, including the eye medical community, State agencies and school districts. Your help allows us to improve the lives of blind and visually impaired seniors, working adults and students in our school system. Together, we're truly making a difference!

We are very pleased to report that this year we provided help to 899 adults and children suffering from various degrees of vision loss. This number includes 92 children who received one-on-one support in their schools, as well as in their communities. Our vision rehabilitation team provided nearly 7,000 hours of direct service and logged close to 2000 miles of travel to help clients living in cities and towns across the state including the larger cities of Manchester, Nashua and Concord, as well as the smaller towns of Raymond, Warner and Gilford.

This past year was a busy one and most notably it was a year of heightened community engagement. Following the lead of the very energized and active Seacoast Advisory Committee, led by David Hagen of Hampton, two new regional advisory committees were formed. Real Pinard, former Manchester alderman, organized a group of very active and passionate people from the Manchester area and formed the Manchester Advisory Committee. Gracie Cilley from Laconia recruited several energetic people from the Concord and Lakes Region area and formed the Central New Hampshire Advisory Committee. All three committees have become very involved in hosting public awareness activities in their own communities, as well as raising funds from smaller, special events.

The impact of the 3 regional advisory committees has been absolutely amazing. Great things happen when great people come together! And this statement has never been more true than with these three committees. In all three regions, the groups have hosted a "Dinner in the Dark" fundraising event where diners wear blindfolds during dinner. Prior to the meal they are shown first-hand by a person who is blind that even without sight they can eat and enjoy a multi-course meal with confidence. We are extremely grateful for the support of Rudi's Restaurant in Portsmouth, The Way We Cook in Manchester, and Hector's Fine Food and Spirits in Laconia.

The story of the Manchester Advisory Committee is a great illustration of community building community: We met Real and Joan Pinard from Manchester's east side at our 3K Walk for Sight last year. Joan, who is legally blind and suffers from wet macular degeneration, had been receiving services from the Association. She was very pleased with the services and special magnifiers she received and wanted to show her support by participating in the Walk. In just a few short weeks she raised a whopping \$688! Joan and her husband Real wanted to do more. Real, who is still very active in Manchester said, "I see how

Message from the Board Chair and President & CEO

well Joan is doing and I want others to know that they can get the help they need too. The people of Manchester need to know more about us. Let's get something going."

And "get something going" he did. It didn't take long for Real to gather his group of friends, city officials, and other community leaders, as well as Joan's eye doctor and Association Board member Anthony Correnti, and hold the first meeting of the Manchester Advisory Committee in the waiting room of NH Eye Associates. It happened just like that! And in the fall of 2012, it became official. Mayor Ted Gatsas issued a proclamation recognizing the Manchester Advisory Committee. He later came to the "Dinner in the Dark" event and, in his welcoming remarks, agreed that we were a great organization that needed to be discovered. We have great hopes for the continued success of these groups and look forward to having additional regional advisory committees in other parts of the state in the years ahead.

The New Hampshire Association for the Blind continues to engage individuals of all ages and from all walks of life. There are so many ways to become involved as one of our ambassadors and we are encouraging you to do so. If you'd like to volunteer to work with one of our clients, help organize a community event, join an advisory committee or start one on your own, or participate in our annual 3K Walk for Sight, we'd love to hear from you.

Also this year, the 10th Annual 3K Walk for Sight held in June broke all records with more than 500 walkers including clients, Board members, volunteers and staff. Governor Maggie Hassan attended, delivered a hopeful speech, and then spent time greeting many of the walkers including members of local Lions clubs and Frank Haley, our largest individual fundraiser. In total, over \$80,000 was raised. Congratulation goes out to Terri McGrew who chaired the event this year, as well as the Walk Committee and all who participated. The 11th 3K Walk for Sight will be held on Saturday, June 7, 2014. Please mark your calendars and log on to our website to register!


As we continue our efforts to spread the word about our work and how people can access our services, we have appointed the agency's first Community Relations Coordinator. Stephanie Hurd, former Seacoast Volunteer Coordinator, will continue to promote our mission and our work by building closer relationships with community organizations such as senior centers and health providers, reaching more people with our positive message of hope and help.

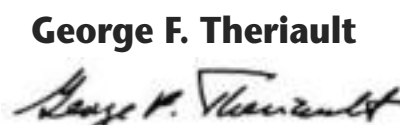
The Association again received full accreditation for another five years from the National Accreditation Council for Blind and Low Vision Services. We wish to extend our very grateful thanks to all who worked so hard in this process. (See article on page 4).

As we head into a new year, the Board of Directors, led by Susan Manchester, has begun to lay the groundwork for a new, comprehensive 3-5 year Strategic Plan. This will be a 10-12 month process that will culminate in a plan to guide the agency over a 3-5 year period. The plan will include realistic goals and means to measure results as we continue our commitment to provide the highest quality in services. We are carefully marshaling our resources to insure the sustainability of these services statewide.

Your support provides very real assistance for very real people living with many degrees of vision impairment up to and including blindness. Your support helps to ensure that everyone can reach his or her goal of "living better with vision loss".

What a difference you're making in so many people's lives! **Thank you!**


Susan A. Manchester
Chair of the Board


George F. Theriault
President & CEO

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Association Receives Re-Accreditation until 2018

The New Hampshire Association for the Blind has been awarded full accreditation by the National Accreditation Council for Blind and Low Vision Services (NAC), following a six-month agency-wide Self-Assessment Study. The Self-Assessment process encourages the various constituencies of the organization to participate in identifying areas of strength and areas in need of improvement. Information developed through the Self-Assessment contributes to the Association's cycle of annual and long range planning, implementing and evaluating its services and operations.

More than 60 individuals participated in the Study including clients and former clients, staff, board members, and representatives of partnering organizations such as state agencies like the NH Department of Education, Vocational Rehabilitation, Senior Independent Living Program, consumer groups, and contributors.

Following the Self Study, the agency was visited by a three-member On Site Peer Review Team of experienced professionals in the field of vision rehabilitation who audited the Association's Self-Assessment Report in accordance with NAC best practice standards in all areas of Service and Operations.

The Association was one of the very first vision rehabilitation agencies to receive accreditation by NAC in 1973, and has achieved the highest level of this status every five years since that time. Currently more than 60 vision rehabilitation agencies in the United States are accredited by NAC.

Grant Recognition

Thank You for Making a Difference

The services provided by the New Hampshire Association for the Blind continue to make a difference in people's lives across the state, influencing both independence and productivity. This year we received significant support from a number of individuals, financial institutions and foundations that are listed on the following pages. Special thanks go to the following organizations, corporations and foundations that have provided significant grant funding in support of our mission. Grant funding for Vision Rehabilitation Services allowed more people with vision loss to receive the specialized training needed to perform "everyday tasks of life". Support for Public Education helped us to reach out to people throughout New Hampshire and further increase awareness of blindness and promote the services available at the New Hampshire Association for the Blind. Awards for Peer Support, Transportation and Advocacy have helped clients become more fully engaged in their communities by participating in a variety of special events and projects. The Orientation & Mobility Program (O&M) received grant support for white canes and instruction in their use. The O & M Program helps adults and children learn safe travel skills and independence. This helps to give clients a sense of control over their environment. The white cane can be a lifeline for a person with visual impairment.



Sr. Vice President Guy Woodland with Governor Maggie Hassan. Guy was recognized at the Governor's Accessibility Awards for his work on a bill addressing parking accessibility.

"I wake up every day knowing I could not live here without the help I receive. I'm so happy the NHAB exists to help people like me." Deborah of Ossipee

"I can't believe how I am being helped-- my days are so much brighter. There are no words to explain how I feel about your organization. Jewett is just an awesome person." Carolann of Milford

Thanks to all of this wonderful support, people throughout our great state are able to live better with vision loss.

- Ella F. Anderson Trust
Vision Rehabilitation Services
- Bank of New Hampshire
ADAPT Program
- Jack and Dorothy Byrne Foundation, Inc.
Orientation & Mobility Program
- Benjamin Couch Trust
Vision Rehabilitation Therapy
- Bishop's Charitable Assistance Fund
Vision Rehabilitation Services
- Cogswell Benevolent Trust
Vision Rehabilitation Therapy
- Mary Gale Foundation
Vision Rehabilitation Therapy
- Arthur Getz Foundation
Seacoast Services
- Grimshaw-Gudewicz Charitable Foundation
Vision Rehabilitation Services
- Oleonda Jameson Trust
Client Transportation
- Lincoln Financial Foundation, Inc.
Peer Support Program
- Mascoma Savings Bank Foundation
Client Transportation
- Merrimack County Savings Bank Foundation
Vision Rehabilitation Services
- Abbie Moseley Trust
Vision Rehabilitation Services
- Reader's Digest Partners for Sight Foundation
Vision Rehabilitation and Group Services
- Samuel P. Hunt Foundation
White Canes for Orientation & Mobility
- People's United Community Foundation
Orientation & Mobility Program
- Roger R. and Theresa A. Thompson Endowment Fund
Seacoast Services Program-Volunteer
- Gilbert Verney Foundation
Student Educational Materials

“While my gift made me a benefactor, the joy I receive every day [from making the gift] makes me the beneficiary.”

– Elizabeth Yates McGreal

McGreal Society

The McGreal Society, named after William McGreal, the Association’s first Executive Director and his wife Elizabeth Yates McGreal long-time Board member and former Chair, was established to provide a lasting legacy and perpetual financial support to the New Hampshire Association for the Blind.

It is very important that the Association continue to fulfill our mission into the next decade and beyond. The Society recognizes the foresight and generosity of friends who have planned support for the Association through wills, trusts, charitable gift annuities and life insurance gifts.

Members of the **McGreal Society** set an outstanding example to encourage others to help plan for the future needs of New Hampshire residents who are living with serious vision loss and blindness.

A special thanks to:

Anonymous Friends
Ms. Michelle Arruda
Ms. Norita Bernier
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Miss Constance Reed
Bill and Linda Sirak
Mrs. Mary H. Smart
Celia and George Theriault
Mrs. Ray G. Theriault
Ms. Eileen Zeindlhofer

Amy Nichols Receives Jo Adcock Service Award for 2013

This year’s Jo Adcock Service Award was awarded to Board member Amy Nichols. Over the past decade, Amy has given hundreds of hours of volunteer service to the New Hampshire Association for the Blind. She has been a member of the Board of Directors since September 2002, serving as the Treasurer for nine years. Amy has served on both the Client Services and Advocacy Committees and is the past chair of the Association’s 3K Walk for Sight.



Among Amy’s most significant contributions to the blind community have been the education projects that she has been involved in while serving as Advocacy Committee Chair. Under her leadership, the Committee worked with the NH Division of Motor Vehicles to educate new drivers about the symbols of blindness and promote safe travel for pedestrians who are blind. Amy also helped produce the educational DVD “How Can I Help You” in partnership with Concord Hospital. The DVD has been distributed to hospitals and doctor’s offices across the state to educate workers about how to assist blind persons in a health care setting.

In addition, Amy worked with the staff at the Currier Art Museum to create a unique audio tour. Leah Fox, Director of Public Programs at the Currier Museum of Art said “Amy Nichols was an exceptional partner throughout the mobile tour project with a strong commitment to providing equal access for all to the museum.”

Since 2007, the Jo Adcock Service Award has been awarded annually to a person who is a demonstrated leader who has shown outstanding service in the blindness field. The award was named in honor of Jo Adcock who served on the Association’s Board of Directors from 1996 to 2007.



Long time volunteers Ray Porcell of Meredith and Paula Mercier of Canterbury greet walkers at the 10th Annual 3K Walk for Sight.



After reading and acting out *The Miracle Worker* by William Gibson, students at The Derryfield Middle School were positively impacted. The students above, Maddy Thorne, Sidra Golder and Miranda Shilling, decided to coordinate a bake sale for their Community Service Project, with the proceeds coming to the Association.



Shelley Proulx, VP for Development, with Real Pinard and Rose McCann, Manchester Advisory Committee members, at - Cruisin Downtown Manchester.

2013 Regional Advisory Committee Members

Central NH Advisory Committee

Betty Arsenault
 Dawn Cilley
 Gracie Cilley
 Jane Alden
 Jean Foote
 Jean Jaworski
 John Barrett
 Margaret Hughes
 Penny Duffy
 Tom Morse

Manchester Advisory Committee

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 Joan Pinard
 Rose McCann

Seacoast Advisory Committee

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 Kristina Levesque
 Sally Hartenstein
 Jonathan McCoy
 Mike Lang

Bequests, Professionals, Matching Gifts and In Kind Gifts

Legacy Gifts

During the Association's fiscal year running from September 1, 2012 through August 31, 2013, the following individuals honored us with their legacy. Their foresight and planning assures the continuation, in perpetuity, of high quality programs and services for those who are blind or visually impaired in communities throughout New Hampshire.

Estate of Nancy H. Copeland

Edward P. Wells 1982 Trust

Estate of David P. Goodwin

Estate of Robert J. Goss

Harry Goudchaux Trust

Estate of Suzanne R. Horner

David W. Kiley Trust

E.H. Mather and F.M. Lee Irrevocable Trust

Estate of Phyllis H. Patenaude

Professionals

The New Hampshire Association for the Blind appreciates working with the following professionals to complete these life-affirming gifts:

Anonymous

Michael N. Costa

J. Alexander MacMartin, Jr.

Jennifer Rivett Schick

Kenneth F. Money, Jr.

Beverly A. Anderson

Virginia S. Sheehan

In Honor-In Memoriam Text for AR

In our effort to publically thank our donors while trying to be economically responsible, we will post all Honor and Memorial gifts received from September 1, 2012 through August 31, 2013 on our website www.sightcenter.org.

Matching Gifts

A special Thank You goes to the following companies who matched gifts, made by their valued employees, to the New Hampshire Association for the Blind. We recognize that these companies, through their corporate commitment to giving, helped people to be independent despite vision loss.

AIG Matching Gifts Program

BAE Systems Matching Gifts Program

BankBoston

Baxter International Foundation Matching Gifts Program

GE Foundation Matching Gifts

Give with Liberty

Hewlett-Packard Company Matching Gift

Lincoln Financial Foundation, Inc. Matching Gifts Program

Network for Good

In Kind Gifts

From magnifiers to invitations, food, tents, banners, porta-potties and more, the New Hampshire Association for the Blind thanks the following individuals, companies and organizations who gave time, goods and services to help keep costs down for various programs, events and projects. Thanks to their wonderful generosity, more resources were available to help provide needed vision rehabilitation services to thousands of clients this year. Gifts valued at \$100 or above are listed below:

The Common Man Family of Restaurants

Henniker Septic Service, Inc.

Lakes Region Coca Cola

Susan A. Manchester

NH Eye Associates, PA

O Steaks & Seafood

Rudi's of Portsmouth

Say it in Stitches

Spectrum Marketing Companies

Taylor Rental

The Way We Cook

Nathan Wechsler & Company

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\$100,000 +

Grimshaw-Gudewicz Charitable Foundation

\$50,000 - 99,999

The Mary Gale Foundation, Inc.

\$25,000 - 49,999

The Cogswell Benevolent Trust
Reader's Digest Partners for Sight Foundation

\$10,000 - 24,999

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Dixie Wonders Irrevocable Trust

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Mr. and Mrs. Eldon H. Burkinshaw	Peter Dentremont	Ms. Joyce K. Gray
Mr. and Mrs. John A. Burnett, Jr.	Ms. Kristin DePonte	Mr. Leopold J. Grenon
Mr. and Mrs. Donald A. Butson	Mr. and Mrs. Thomas J. Desmarais	Mr. and Mrs. William Griffen
Dr. and Mrs. David J. Caban	Mr. and Mrs. Dennis J. Desmond	Mrs. Rita E. Grote
Ms. Donna Carney	Ms. Mary Joanna Dewolf	Bill Hadge
Dr. and Mrs. Charles F. Carrier	Mr. Donald M. Dickson	Mr. Robert E. Hallock, Jr.
Mr. Donald W. Carter	Mr. and Mrs. William A. Dodge	Wayne & Patricia Hamel
Mr. and Mrs. James Caverly	Mrs. Jean Anne Donnell	Mrs. Dorothy L. Hammond
Central Paper Products Co.	Mrs. Frances V. Dowd	Mr. and Mrs. Harry L. Hampton, Jr.
Mr. and Mrs. Michel W. J. Chabot	Mr. and Mrs. Richard Dowd	Mr. Thomas J. Hancock
Mrs. Viki Champagne	Ms. Kleta Dudley	Mrs. Joan H. Hand
Mrs. Virginia S. Champlin	Mr. Chris Duffy	Dr. and Mrs. Thomas G. Hand
Mr. and Mrs. Robert P. Cheney, Jr.	Mr. Thomas F. Dunlea, III	Mr. Clinton A. Hanson, Jr.
Mr. and Mrs. Kendall Chevalier	Mr. and Mrs. Kenneth Duquette	Mr. and Mrs. Keith M. Harger
Miss Ruth W. Cilley	Mrs. Christine H. Durocher	Mrs. Barbara B. Harris
Louis F. Clarizio, D.D.S.	Mr. Richard R. Dutile	Mr. and Mrs. James F. Harrison
Charles V. Clement	James R. Eakin, O.D.	Mr. and Mrs. Raymond A. Hart, Jr.
Ms. Barbara E. Clifford	Mr. and Mrs. Richard Edmunds, Sr.	Mr. and Mrs. Frederick A. Head
Club National Inc.	Mr. and Mrs. Harold R. Emery	Mrs. Caroline Henderson

Mr. Oswald Hodges
Mr. and Mrs. Julius Hof
Peter and Phyllis Hofman
Mrs. Gwenneth M. Hogg
Mrs. Eileen C. Hoitt
Mrs. Susanne F. Holcombe
Mr. Eugene Holley
Ms. Sheila Holmes
Mr. and Mrs. Richard Horan
Mr. Charles M. Horne
Hudson Lions Club
Mr. Richard F. Hughes
Mr. and Mrs. Floyd Humphrey
Mrs. Patricia G. Humphrey
Mr. and Mrs. J. Beatty Hunter
Mrs. Mildred Ilsley
Ms. Karen Ingram
Interstate Manufacturing Associates
Irwin Automotive Group
Mr. Glenn D. Israel
Ms. Martha J. Israel
William and Marjorie Israel
Mr. Gordon S. Jackson
Mr. and Mrs. Robert Janusz
Mr. Mark F. Jaros
Mr. and Mrs. Fred Jarvis
Mr. Paul J. Jobin
Ms. Grace B. Johnson
Mrs. Marjorie A. Johnson
Mrs. Jacqueline Johnston
Mr. and Mrs. Bryan Jones
Kadflx, Inc.
Dr. Charles F. Kane
Ms. Marilyn Kaukola
Keeley Painting Co. Inc.
Mr. and Mrs. Paul R. Kelley
Mr. Gibson Kennedy and Mrs. Patty
Fitzpatrick-Kennedy
Gibson and Patricia Kennedy
Mr. Robert T. Kennedy
Mr. Bruce R. Keyes
Mr. Curtis W. Keyes
Sharon Kilduff
Mr. Robert E. Klotz
Mr. and Mrs. Vernon A. Knowlton
Peter and Patricia Kollar
Ms. Joanne Kost
Mr. and Mrs. Paul C. Koutras
Mr. Steve E. Krook
Mrs. Sibyl F. Labonte
Mr. and Mrs. Greg Lacombe

Ms. Elizabeth Z. Lafreniere
Ms. Madeline M. Lahaye
Mr. and Mrs. Gregory D. Landroche
Lanebrook Farm
Mr. Kenneth E. Lazdowski
Mr. and Mrs. John J. Leahy
M/Sgt. Lionel L. LeBlanc, (Ret.)
Lee Shaw Lions Club Dowd
Mr. Robert N. Leighton
Mr. Mark W. Leonard
Mrs. Jean R. Leone
Guy R. Lessard, O.D.
Mr. and Mrs. Christos J. Lillios
Mr. and Mrs. Klaus Lindpaintner
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Mr. Paul L. Lolicata
Mr. and Mrs. George E. Long, Jr.
Mrs. Beatrice L. Longworth
Mr. Steven I. Lord
Mr. and Mrs. Charles C. Luebke
Paul MacIntosh
Mr. and Mrs. William C. Mackie
Mrs. Norma L. Maleski
Mrs. Ellen W. Manning
Dorothy Marcus
Martignetti Companies of NH
Mr. John K. Martin
Arline Martineau
Mascoma Eyecare
Mrs. Jeanne Maynard
Mr. Philip B. Mays
Mr. Philip McCarron
Mr. John R. McCarthy
Mr. and Mrs. Robert C. McCray
Adair and Barrett McDevitt
Mr. and Mrs. Irving T. McDowell
Ms. Sarah McEvoy
Mr. and Mrs. James P. McGonigle
Mr. Robert C. McQuillen
Mr. Roger Mercier
Mr. David N. Merrill
Merrimack Lions Club - District 44-N
Mrs. Sandy Meskys
Mr. J. Kenneth Meyer
Milford Lions Club
Rudolph Miniutti Family
Monadnock Lions Club
Mr. and Mrs. Harold E. Mongovan
Ms. Janice Moore
Mr. and Mrs. William B. Morrison
Mrs. Joan Morrissey

Mr. and Mrs. Cal Morser
Mrs. Beverley A. Mosher
Mr. George Moynahan, Jr.
Ms. Michelle Mulqueeney-Urick
Ms. Belinda Mulvey
Mrs. Mary Ann Murphy
Mr. Frank Muset
Mr. and Mrs. Theodore Natti
Mr. Scott A. Neslin
Mrs. Ethel W. Netsch
Newport Lions Club
Mr. Robert C. Newton
NH Department of Justice
Mrs. Bernice Nickerson
Mr. and Mrs. George Niles, Jr.
Mrs. Patricia Niswander
Atty. David L. Nixon
Mr. and Mrs. Robert Norman
Miss Rolande A. Normand
Northland Forest Products, Inc.
Mr. William H. Northrup, Jr.
Novel Iron Works, Inc.
Mr. and Mrs. Jay Ohanian
Mr. James I. Ohearn
Mr. William K. Olender
Mr. Michael J. O'Neil
Mr. and Mrs. Thomas C. O'Reilly
Ms. Katie Orlando
Mr. and Mrs. William Oswald
Ms. Norma C. Ouellette
Mr. George J. Pacheco
Ms. Christine Paquette
Mrs. Kenneth E. Parady
Ms. Ann M. Parziale
Mr. and Mrs. William Paul
Ms. Jacqueline Pazzanese
Elaine & John Pershern
Mrs. Dorothy D. Peterson
Elizabeth J. Petschauer
Mrs. Olivia F. Phipps
Mr. Mark Piaseczny
Ms. Linda A. Piekarski
Mr. Wesley C. Pike, Jr.
Mrs. Josephine Platek
Ms. Mary B. Platt
Mr. Peter R. Poirier, Jr.
Mr. Paul Poisson
Ms. Lois Polson
Mrs. Shirley R. Porter
Pro Optical
Profile Bank

Mrs. Helen K. Proulx
Mr. Michael Putnam
Mr. Roger C. Quimby
Capt. and Mrs. William R. Randle
Mr. and Mrs. Alan Ricard
Mr. and Mrs. Howard C. Richards
Mrs. Adele Robertson
Dr. and Mrs. James A. Robinson
Mr. Philip Roizin
Gary Rolph
Miss Virginia A. Rosytinis
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Mr. John Rowe
Ms. Georgette L. Roy
Mrs. Teresa C. K. Rue
Mr. Gordon A. Russell
Mrs. Marsha Russell
Dennis Ryan
Ms. Elizabeth Sabatino
Dr. Tony Sacco
Mr. and Mrs. Dennis Salmi
Denise Sammarco
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Mr. and Mrs. Louis Sapir
Sargent Family Partnership
Mrs. Lucille Savage
Allen Sawyer
Mr. Dennis Schafer
Ms. Stella J. Scheckter
Atty. and Mrs. Brackett L. Scheffy
Mr. Richard A. Schlesinger
Mrs. Laurel T. Schneider
Mr. William Seamans
Mrs. Charlotte L. Seavey
Ms. Robin Seymour
Ms. Patricia Shaffer
Mr. James A. Shanley
Ms. Margery S. Sharp
Mrs. Emily T. Shaw
Mr. and Mrs. James E. Shawcross
Tsgt. Paul W. Sherwood
Ms. Jean Shiner
Mr. Peter Shonk
Michelle and Kevin Short
Ms. Cynthia M. Sieracki
Lt. Col. William J. Slauson, (Ret.)
Mr. Frederick J. Smith, Jr.
Mr. and Mrs. John E. Smith, Jr.
Mrs. Margaret L. Smith
Mrs. Mary L. Smith
Ms. Sandra Smith

Ms. Sharon L. Smith
Mr. and Mrs. Karl W. Soderquist, Jr.
Mr. Joel C. Solomon
Ms. Ann C. Somers
Mrs. Virginia Soule
Mr. Donald R. Spalding
Mrs. Nancy H. St. Amand
Mr. Tom J. St. Martin
Mr. Russell A. St. Pierre
Mr. Robert Stambaugh
Ms. Persis G. Steady
Cdr. and Mrs. Russell E. Stearns
Mr. Raymond Steenbeke
Mr. Jack Stephenson
Mr. Walter A. Stiles
Mr. and Mrs. Ira H. Storrs
Mr. and Mrs. Philip T. Struhsacker
Mr. John B. Sullivan, Jr.
Mr. William C. Summers
Mr. and Mrs. Richard D. Swahnberg
Mr. and Mrs. J. Leonard Sweeney, Jr.
Mr. and Mrs. John F. Sweeney
Mr. and Mrs. Guy A. Swenson, Jr.
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Mrs. Eileen C. Taft
Mr. Robert Taft
Mr. Stephen Tallman
Ms. Barbara Tamposi
Mrs. Chrisanthe Taylor
Ms. Louise M. Taylor
Ms. Sylvia L. Thayer and Mr. J. Philip
 Zaeder
Mr. and Mrs. Joseph G. Thomas, Jr.
Akshay Thotangare
Mr. and Mrs. Franklin Torr
Mrs. Mary C. Torrissi
Heidi Tosi
Dr. Robert F. Troendle
Mr. C. Harrison Trumbull
Gregory J. Turcotte
Mr. Phillip N. Twombly
Mr. Henry S. Uchida
Mr. and Mrs. C. Jerome Underwood
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Eric Valley
Mr. Peter Van Dyk Berg
Mr. Roger L. Verville
Mr. and Mrs. George Vincent
Jack R. Voss
Mrs. Dorothy M. Vrooman

Mrs. Edythe Wagner
Mrs. Judith L. Wagner
Mrs. Mary M. Walter
Mr. and Mrs. Thomas R. Weeden
Mr. and Mrs. E. W. Weeks
Mr. and Mrs. John F. Weeks Jr.
Mr. and Mrs. H. Robert Weisman
Mrs. Hannah Lacy West
Westmoreland Lions Club
Dr. Maynard Wheeler
Mr. and Mrs. Stephen W. Wheeler
Mr. and Mrs. Norman A. Whitaker
Mr. Fred E. Whitcher
Mrs. Sally O. White
Mr. William B. Whiting
Mr. and Mrs. Frank N. Whittemore
Mrs. Janice Wike
Dr. Susanna S. Wilkens
Ms. Eileen S. Williams
Mrs. Winifred L. Williams
Lorien G. Wilson
Mr. Paul R. Winckler
Mrs. Lucy H. Winship
Dr. and Mrs. Charles A. Winterling
Ms. Isabel Wolfe
Lisa and Clark Wright
Yard Arm Construction
Mr. Richard R. Yedinak
Mr. Arthur Ziener

*“Reading glasses are my greatest help.
I don’t think I would have ever known
about some of these wonderful aids.
I’m so grateful.” Irene of Surry*

*“It’s helping me to be independent.
What an organization to come to a
client’s home and teach them how to be
more independent.” Jesse of Rochester*

*“I can read the paper now! I’m very
satisfied with the services. Jewett was
very accommodating.”
June of Manchester*

*“Every day I get up in a happier mood.
It is so wonderful to know there is so
much out there to help people like me.
I feel so blessed and so grateful.”
Antonette of Brookline*



Ways of Giving

There are many ways for you to support the important work of the New Hampshire Association for the Blind. You may choose to give an annual gift, a special one-time gift, include the New Hampshire Association for the Blind in your Will or Living Trust, or create a charitable gift annuity.

You may prefer to make a gift that will be used immediately to support programs or services or you may make a gift that will last for perpetuity through the Association's Endowment Fund.

You may want to honor a friend or colleague or make a gift in memory of a loved one.

If you prefer to give online, please visit our website at www.sightcenter.org for more detailed information.

If you have any questions or concerns please contact Shelley Proulx, CFRE, Vice President for Development at (603) 224-4039, ext. 327 or email sproulx@sightcenter.org.

However you choose to help those who are blind and visually impaired, thank you.

"I can enjoy reading again and hearing the news. What would I do without you people?!" Alice of Manchester

"What a wonderful service - Denise was excellent with explanations and suggestions." John of Hampton

"My spirits are lifted just knowing someone cares. A very caring group of people. Glenn, Jewett and Denise were wonderful." Louis of Manchester

The Impact of Your Philanthropy

Thank You for Your Help!

Clients Receiving Individual Services	899
Number of Group Sessions	49
New Clients Referred	451
Education - Number of Students	92
Education - Number of School Districts	23
Total Number of Volunteers	87
Total Number of Hours Served by Volunteers	2,668
Total Number of Miles Traveled by Volunteers ...	25,127

Gender of Clients Served Women – 67%
Men – 33%

Client Ages Between 70-100+ 67%

Top Five Most Common Eye Conditions of Clients Served:

Macular Degeneration	41%
Cataract.....	17%
Glaucoma.....	13%
Diabetic Retinopathy.....	8%
Retinitis Pigmentosa.....	5%
Other	16%



Vision Awareness Day at Hampton's Sacred Heart School. Manchester Advisory Committee member John Nucci helping a student make a sandwich blindfolded.

CONDENSED FINANCIAL SUMMARIES

Statements of Financial Position

For the Years Ended August 31, 2012 and 2013

ASSETS

Current Assets

Cash	\$ 34,100
Accounts Receivable	82,998
Interest Receivable	16,618
Supply Inventories	47,854
Prepaid Expenses	14,743

Total Current Assets \$ 196,313

Investment Funds	\$5,484,179
Perpetual Trusts held by others	1,607,236
Property & Equipment, net	713,436

TOTAL ASSETS \$8,001,164

LIABILITIES & NET ASSETS

Liabilities

Accounts Payable	\$ 27,566
Accrued Payroll & Related Taxes	52,471
Accrued Deferred Compensation	225,192
Annuity Payable	18,835

Total Liabilities \$ 324,064

Net Assets

Unrestricted, Undesignated	\$ 491,220
Unrestricted, Board Designated	3,960,412
Temporarily Restricted	511,090
Permanently Restricted	2,714,378

Total Net Assets \$7,677,100

TOTAL LIABILITIES & NET ASSETS \$8,001,164

Statement of Activities

For the Years Ended August 31, 2012 and 2013

PUBLIC SUPPORT & REVENUE

Public Support	\$ 986,245
Service Revenue	675,370
Endowment Spending draw for Operations	620,000
Total Public Support & Revenue	<u><u>\$2,281,615</u></u>

EXPENSES

Program Expenses

Vision Rehabilitation Programs	\$1,450,493
Public Education	56,236

Total Program Expenses \$1,506,729

Support Services Expense

Public Support Expenses	\$ 473,356
General Administration	149,001

Total Support Service Expense \$ 622,357

TOTAL EXPENSES \$2,129,086

REVENUE less EXPENSES \$ 152,528

NET RETURN ON INVESTMENTS \$ (121,421)

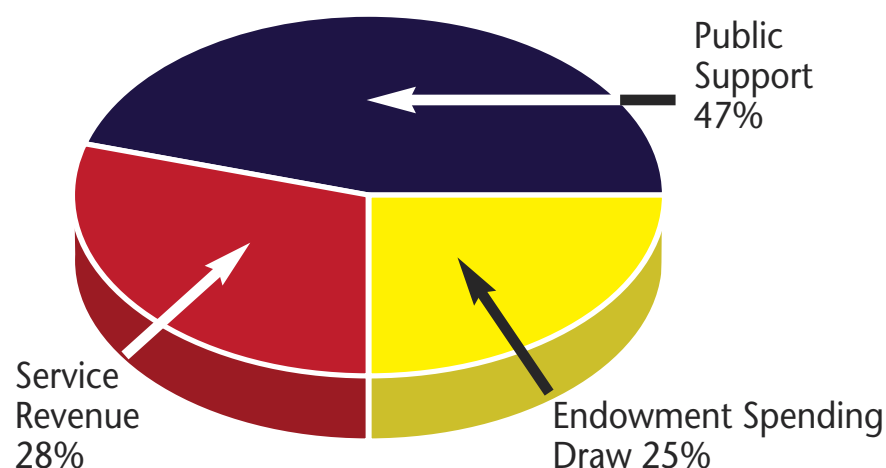
CHANGE IN NET ASSETS \$ 31,108

NET ASSETS BEGINNING OF YEAR \$7,645,992

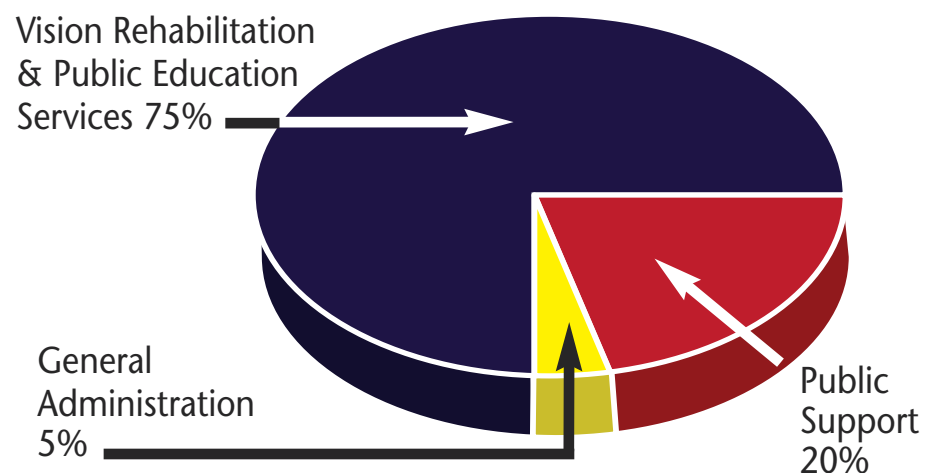
NET ASSETS END OF YEAR \$7,677,100

These condensed financial summaries were prepared by the New Hampshire Association for the Blind, Inc. from its preliminary financial statements for the year ending August 31, 2013. These financial statements, including related notes and the independent auditing report of Nathan Wechsler & Co., PA, Concord, NH, will be available for review upon request upon completion of our independent audit report.

FYE 2013 Sources of Revenue



FYE 2013 Operating Expenses





New Hampshire Association for the Blind

McGreal Sight Center
25 Walker Street
Concord, NH 03301-4599

www.sightcenter.org

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SAVE THE DATE!
NH Association for the Blind's 11th Annual

3K WALK FOR SIGHT

JUNE 7, 2014
 25 Walker Street
 Concord, NH

RAIN or SHINE

Register today at www.sightcenter.org

Help make our June 7, 2014 3K Walk for Sight the best ever!