



**FUTURE
IN SIGHT**



2018

ANNUAL REPORT

WELCOME



DEAR FRIENDS

Thank you all for your continued support to Future In Sight and our mission to provide education, training, and support to infants & toddlers, school age children, adults & seniors who live with profound sight loss across New Hampshire and beyond. In our fiscal year 2018, we served about 3,400 individuals - more than ever before. We are the only statewide full service provider of education and rehabilitation services to those who are blind or visually impaired

Though we are proud of our reach, our new programs, and our team, the need continues to grow. We go to the need, helping thousands across NH – from Southern NH, the Monadnock Region, Upper Valley, Seacoast, and the Lakes Region and north into Coos County. Our team of social workers provide phone support, case management, and in home services for families, adults, and seniors. Low vision therapists, occupational therapists, and specialists in mobility instruction, help adults and seniors navigate their world and build new skills to live and thrive with vision loss. Teachers help hundreds of children in their schools and babies and families in their home.

Wherever you live, whatever your sight loss, whatever your age, Future In Sight is here to help.

Some 32,000 residents of NH are blind or visually impaired. This disproportionately impacts seniors over 65 - living alone in rural areas of our state - a population expected to double in the next 10-15 years. Most receive our services, irrespective of their ability to pay. All of this during a time of diminishing state support for those who live with disabilities.

More than ever, we need your help.

We need your help to connect with those in your community who live with significant sight loss who could benefit from our support. We need your help as a volunteer to provide a helping hand or a much needed ride to and from a doctor appointment or the grocery store. We need your help to support our events – attend a Walk for Sight or a Dinner in the Dark. Please join us in our mission to transform the lives of individuals of all ages living with vision loss or blindness.

David S. Morgan - President & CEO

T. Nate Abbott - Chairman of the Board

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EDUCATION

OUR EDUCATION TEAM HELPED 147 CHILDREN IN 49 SCHOOL DISTRICTS ACROSS OUR STATE

Dozens of school districts across the Granite State do not have an adequate number of students with visual impairments to warrant the employment of a specialized teacher for them. Future In Sight education staff can step in to bridge a critical gap and provide the equal access to educational opportunities that these young people deserve. Future In Sight employs seven Certified Teachers of Students with Visual Impairments (TVIs) and five Certified Orientation and Mobility Specialists (COMS). Our education staff help parents and guardians work with their school administrators to set goals in Individualized Education Plans as well as ensure that needed resources, from magnifiers, iPads, and special software applications, are provided.

Future In Sight TVIs and COMS provide specialized instruction in the Expanded Core Curriculum (ECC) to assist students in their classrooms, as they pursue extra-curricular

activities and as they learn safe navigation in their communities as well! From helping students to learn at their desk with the assistance of cutting-edge technologies to drills on the field with high school bands, you will find our amazing TVIs and COMS side-by-side with their students.

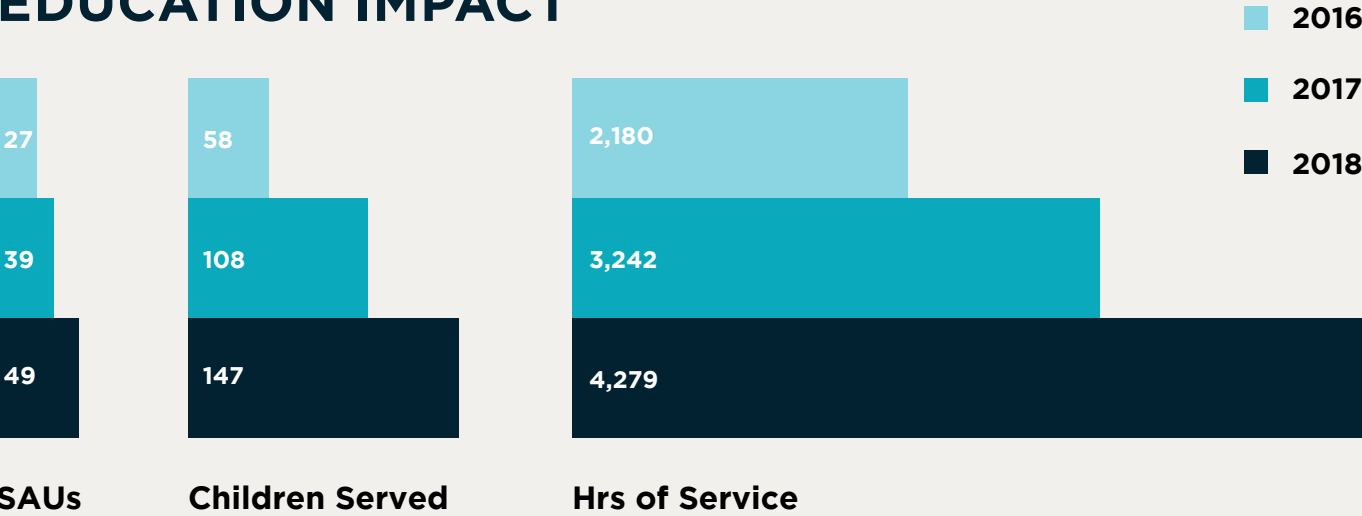
Delaney Kelly, daughter of Kelly and Sean Kelly, of Bow, NH, is an enchanting 10 year-old student at Bow Elementary School. Delaney loves American Girl Dolls, playing outside with her friends, and always having the biggest team at the annual Future In Sight “Walk for Sight”! This year, Delaney threw out the first pitch at the Fisher Cats versus Binghamton Rumble Ponies game on August 26th as a part of Future In Sight Day at the Ballpark.

Delaney is a young whiz at operating her classroom vision aids such as her iPad, GoVision™, her text to speech software and her video magnifier. Delaney also uses a Perkins Brailier.



Above:
Delaney Kelly, with her TVI Andrea Bilello laughs as she reads about Carl the dog getting his teeth brushed with chicken-flavored toothpaste.

EDUCATION IMPACT



With training from our Orientation and Mobility team, Delaney safely and independently navigates the hallways of Bow Elementary School.

CLIENT SERVICES

We offer our clients a holistic continuum of care that includes counseling, group therapy, occupational therapy, low vision and vision rehabilitation therapy, orientation and mobility training, and technology training. Services are provided by our licensed and certified professionals. The hallmark of our program is the one-on-one training we provide. We go where our clients live and where ever our help is most needed. Everyone’s vision loss is different, so our services are personalized to match our clients’ needs

Low Vision therapists help partially-sighted clients to effectively use their remaining vision through training in the use of aids and assistive

technologies. Modifications are made in the home and workplace so that our clients can enjoy a safe and independent lifestyle.

TECHNOLOGY PRODUCTS AND SERVICES

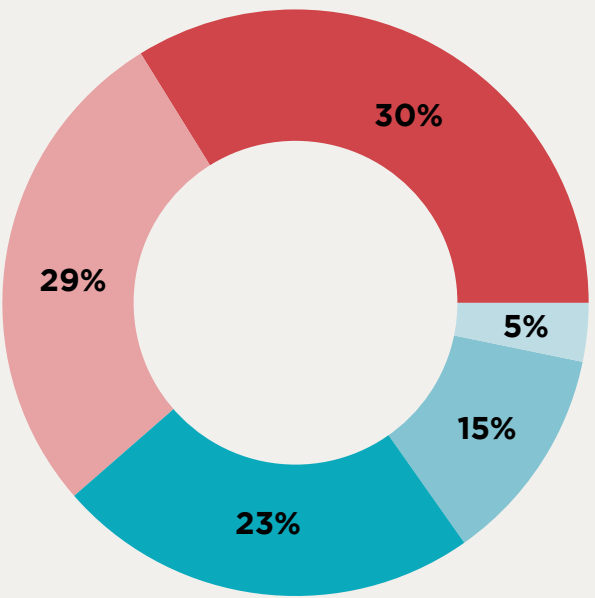
Assessments to identify devices and adequate training to optimize the use of technology are provided by our skilled therapists to help clients use these tools in their daily activities.

A person’s mobility is key to their feelings of independence. Our orientation and mobility specialists help clients develop safe and independent travel skills in their home, workplace, classroom, and community.

Denise Caruso, low vision therapist, demonstrates the benefits of using a lighted magnifier.



BREAKDOWN OF SERVICES



Total Served: 3,325

- Education Services
- Aids & Devices
- Adult Services
- Groups & Trainings
- Volunteer Services



Jewett O'Connor, low vision therapist, provides an eSight evaluation. eSight are electronic glasses that let some people with vision loss actually see again in a way that’s often very close to normal vision.

“OUR CLIENT SERVICES TEAM HELPED 3,325 IN 200 COMMUNITIES ACROSS OUR STATE”

ACTIVITIES

Living with vision loss can make a person feel overwhelmed, isolated, and depressed. Future In Sight recognizes that support groups must be in place to help its clients learn coping skills, gain self-confidence, and share ideas with people who live with the same challenges. For about 20 years, Future In Sight has provided monthly peer support group opportunities. Support groups are held in Portsmouth, Manchester, Concord, Laconia, and Keene. We also provide monthly technology user group meetings where our clients can discuss new computer software and other assistive technologies commonly used by people with visual impairments. The technology user group sessions are held in Nashua, Portsmouth and Concord, and lakes region.

Our Explorer Program is specifically-designed to get our adult clients out and thriving in life! Together, our clients had some wonderful experiences this year that included a deep sea fishing excursion, an Audubon-led “Birding by Ear” hike, a visit to the John F. Kennedy



Library and Museum, a canoe trip down the Contoocook River and even an exhibition beep baseball game at the Northeast Delta Dental Stadium.

Our Youth Adventure Program is developed to give our young clients opportunities to be active, have fun, and experience some of the same adventures as their sighted peers. This year, our kids learned how to create pottery, went surfing in the ocean, participated in the sport of fencing, and even played their own game of beep baseball against the Fisher Cats at Northeast Delta Dental Stadium.

**THROUGH THE GIFT OF THEIR TIME,
HUNDREDS OF VOLUNTEERS HELP
THOUSANDS OF CLIENTS**

Future In Sight could not deploy all of its programs and services without the help of its dedicated and truly remarkable cadre of volunteers. From all areas of the state and all walks of life, our volunteers help with transportation of clients to essential appointments, implement and assist at various Future In Sight fundraisers and events held across the state, and support the Future In Sight staff with administrative tasks at our organization offices. Each year, Future In Sight counts on over 100 volunteers to help with its largest fundraising event, the Walk for Sight.

To learn more about volunteering, contact:

Donna Fanny
dfanny@futureinsight.org

Future In Sight clients set to sail from Seabrook for a deep sea fishing excursion.

VOLUNTEERS



Future In Sight 2018 Walk for Sight volunteers.

JO ADCOCK AWARD

Future In Sight is pleased to honor Mr. Frank Haley with the 2018 Jo Adcock Award for his commitment to volunteering as fundraising ambassador for Future In Sight. The Jo Adcock Award is given to individuals who have demonstrated at least five years of leadership and commitment to the field of blindness and vision loss. Since 2003, Frank Haley has dedicated himself to raising funds to support Future In Sight. To date, he has raised more than \$50,000 through donations and sponsorships in support of Future In Sight’s annual Walk for Sight. Frank visits individuals, businesses, and community leaders to educate and bring awareness of the challenges faced by those with low vision and blindness. Frank, a former client of Future In Sight, is a tireless ambassador who has given countless hours in volunteerism to Future In Sight and the furtherance of its mission.



Frank Haley, surrounded by family, 2018 Walk for Sight.

HIGHLIGHTS



Congresswoman Annie Kuster with Shaw's store directors and their teams.



Ryan Menter of Berwick, Maine hits one for the Future In Sight Knights youth team.



Dinner in the Dark, Rudi's in Portsmouth.

WALK FOR SIGHT 2018

After a rainy week, the clouds parted on June 2, 2018 for a sunny day full of fun at the 15th Annual Walk for Sight. Over 500 walkers participated in this year's event where Congresswoman Annie Kuster was recognized as the Walk In My Shoes Honoree. This year's walk was sponsored by Shaw's which had 17 teams coming from stores throughout the state.

BEEP BASEBALL EXHIBITION GAME

On August 26th, the Future In Sight Knights played a game of beep baseball at Northeast Delta Dental Stadium. The Knights took on members of the Fisher Cats front office, including the president, in an exhibition game that features balls and bases that transmit beeps. The beeping noises help blind and visually-impaired athletes hit the ball and get

to the bases. To keep the game fair, the Fisher Cats team played blindfolded. The exhibition game drew hundreds of fans to the stadium and gave players and fans an appreciation of what life is like for people who are blind or live with limited sight. The Future In Sight Knights won the game 14 to 7 and the players had a wonderful experience running the bases and fielding baseballs. This will now be an annual event for the Future In Sight Knights.

DINNERS IN THE DARK

These annual fundraising and awareness events held in Portsmouth and Meredith were sold-out successes once again. These fun (and sometimes messy) events are a great way to experience the challenges of chasing that live tomato around your plate all while blindfolded. Many enjoyed an evening of fine food and fun while helping to raise funds for Future In Sight programs and services.

ACCESS AWARD

Future In Sight is pleased to honor the League of NH Craftsmen as the 2018 recipient of its annual Access Award. The award is presented to a New Hampshire individual or organization that demonstrates exceptional and innovative efforts to provide enhanced access and to eliminate barriers for those who are blind or visually impaired. In 2015, The League of NH Craftsmen developed a tactile art exhibit entitled "Insightful." League craftsmen provided pieces they thought those with vision loss would enjoy—art that could be experienced through the sense of touch. The exhibit, which also featured large print and Braille labels for each piece, opened at the League's Concord gallery in fall of 2015. The exhibit was such a success that the League traveled the exhibit to provide further access

to residents around the state. Insightful was exhibited in towns to include Keene, Plymouth, Manchester and Exeter—and then returning for a final showing at the Future In Sight offices in January of 2017.

Catherine Green with Stephanie Hurd of FIS.



LEADERSHIP & FINANCIALS

EXECUTIVE STAFF

DAVID S. MORGAN

President & Chief Executive Officer

NATHALIE FORTIER

Vice President of Finance & Administration

NANCY DRUKE

Vice President of Program Services

BECKY BERK, M.ED

Director of Education Services

BOARD OF DIRECTORS

OFFICERS

Nathanial Abbott	Chair
Tim Murray	1st Vice Chair
Maureen Kelliher	Treasurer
Gracie Cilley	Secretary
Randy Pierce	Immediate Past Chair

EMERITUS

Robert Cholette	Merrimack
William Sirak	Hooksett

STATEMENT OF FINANCIAL POSITION

ASSETS

Current Assets	\$259,677
Investment Funds	\$7,170,492
Perpetual Trusts held by others	\$1,862,275
Property & Equipment, net	\$641,183
TOTAL ASSETS	\$9,933,627

STATEMENT OF ACTIVITIES

SUPPORT & REVENUE

Public Support	\$884,342
Service Revenue	\$1,042,898
Endowment Draw	\$459,814
TOTAL SUPPORT & REVENUE	\$2,387,054

DIRECTORS

Ahad Fazelat, MD	Manchester
David Hagen	Hampton
Ed Marsh	Ipswich
Charlie Mathews	Hopkinton
Matt Poulin	Bow
Eileen Serratore	Bow
John Shaw	North Hampton
Steven Spain	Manchester
Scott Wilson	Barnstead
Sheila Zakre	Concord

LIABILITIES & NET ASSETS

Liabilities	\$312,900
Unrestricted Net Assets	\$5,965,875
Temporarily Restricted	\$631,403
Permanently Restricted	\$3,023,449
TOTAL NET ASSETS	\$9,933,627

EXPENSES

Program Expenses	\$1,624,720
Public Support Expenses	\$314,968
General Administration	\$475,311
TOTAL EXPENSES	\$2,414,999

GENEROUS SUPPORT

\$100,000 +

Grimshaw-Gudewicz Charitable Foundation

\$25,000 - \$49,999

2020 Vision Quest
Jack and Dorothy Byrne Foundation, Inc.
Couch Family Foundation
Dorothy Spanos Trust
Estate of Verna A Blackwell
The Mary Gale Foundation, Inc.
New Hampshire Charitable Foundation
Pearl Manor Fund

\$10,000 - \$24,999

Alexander Eastman Foundation
Mae T. Drew Charitable Trust
Lina Groux Trust
Mr. and Mrs. Frank Haley
Douglas and Raymah Hoyt Designated Fund - NHCF
Oleonda Jameson Trust
Walter O. and Amelia E. Nichols Fund
Oceanfront Gaming, Inc.
Mr. Richard E. Sanderson
The Sim-Ayres Foundation
The Roger R. and Theresa A. Thompson Endowment Fund
Mr. George Vanderheiden and Mrs. Sharon E. Vanderheiden

Dixie Wonders Irrevocable Trust

\$5,000 - \$9,999

Ann De Nicola Trust RBS Citizens, N.A. Trustee
George and Joan Buxton Revocable Trust
Benjamin Couch Trust
Mr. and Mrs. J. Michael Hickey
Mildred W. & Charles P. Page Trust
Mrs. Valerie Smallwood
Marion E. Stubbs Trust
The Barker Foundation, Inc.
Madeline G. von Weber Trust

\$2,500 - \$4,999

Ella F. Anderson Trust, BNY Mellon, N.A., Trustee
Bank of New Hampshire
Concord Eye Center
Concord Lions Club
Mr. and Ms. Gene Curcio
Essential Inc.
Junior Service League of Concord
Loretta L. Kenison Charitable Remainder Unitrust
NHAB Fund
Harry A. Nichols Trust
Mr. Emery G. Olcott
Robert H. & Gertrude E. Sedgley Fund

Mr. Steven Spain
Estate of John W. Straub
Tallman Fund - NHCF
Mr. Thomas Wing

\$1,000 - \$2,499

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Mr. Tony N. Bonanno
Michelle M. Arruda, Esq.
Employees of Associated Grocers of NE and AG Supermarkets
Brookline Lions Club
Mrs. Elda Cordero-Goodman
Mr. Fred & Jan Desmarais
Ahad Fazelat, M.D.
FEEDNH.org - Great NH Restaurants' Charitable Trust
Grappone Automotive Group
Mr. Wayne E. Hutchins
Mr. Thomas Kelley
Knights of Columbus, Bishop Matthew F. Brady Council #5093
Mr. Robert M. Lesmerises
Liberty Mutual
Ms. Janice Lord
Susan A. Manchester
Meredith Village Savings Bank
Monadnock Eye Physicians & Surgeons
Florence B. Mudgett Trust
Mr. Tim Murray
Network For Good

DONOR PRIVACY STATEMENT

The Future In Sight places the highest priority on protecting the privacy of our donors and holds all donor information in strict confidence. Future In Sight does not and will not sell or trade a donor's personal information to any other entity.

EMAIL & ALTERNATE FORMAT NOTICE

Publications of Future In Sight are available in braille, on disk, audio cassette and via email. If you would prefer to receive publications in any of these formats, please call 565-2401 or email info@futureinsight.org.

DISCLOSURE STATEMENT

Every effort has been made to accurately reflect gifts received from September 1, 2017 through August 31, 2018. Please let us know if your name or that of your company, foundation or organization is missing or printed incorrectly. By Board policy, Future In Sight does not rent, sell, or exchange its donor lists or any donor information.

FINANCIAL STATEMENT NOTE:

These condensed financial summaries were prepared by the New Hampshire Association for the Blind from unaudited financial statements for the year ending August 31, 2018.

NH Eye Associates, P.A.
Northeast Delta Dental
Mr. Chris Peahl
Rotary Club of Queen City
Retina Vision Center
Mr. Alan Rice
Mr. and Mrs. Frank Rich
Shaw's Supermarkets
Mr. Robert F. Smith
Mr. Bruce C. Soper
Speedway Children's Charities
Swenson Granite Company
Town of Tilton
Lucinda Williams

\$500 - \$999

Kenneth D. Akins
Amherst Lions Charities, Inc.
Andover Lions Club
Tracy Aubut
BPrk
Robert T. Brown
Walter W. Cheney
Chesterfield Lions Club
Gracie E. Cilley
Dr. David E. Corbit
Kristina Curcio
Daughters of Isabella, St.
Anthony Circle 1374
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Susan Denoncourt
Sandhya Devi
E & S Insurance Services, LLC
Eastern Bank Charitable
Foundation
Fraternal Order of Eagles 613
Barbara & Ivor Freeman
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Lindley H. Hall
Hampton Area Lions Club
HHP, Inc.
John A. Hubbard
J. Beatty Hunter
Alonzo J. Johnson
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Kennebunk Savings
Elizabeth Lambert
David M. Lang
Mado R. Macdonald
Ed B. Marsh
Robert F. Martin
Charlie P. Mathews
Kristin E. Meredith
Moultonborough Lions Club
Norman Myhrland
New Hampshire Optometric
Association
New Hampshire State Troopers
Association
Amy J. Nichols, CPA
Peterborough Lions Club
Eva Petschek
Randy L. Pierce
Matthew Poulin
Peter R. Raymond
Paul O. Richard
Judith Rogato
Sacred Heart School
Sawyers Jewelry, Inc
Lawrence Scammon, Jr.
Thomas P. Shippee
Mark Smith
Sandra Smith

Steven Smith
The Community Oven
Howard H. Weston
Steven White
Wolfeboro Lions Club

\$250-499

Tom and Danielle Albushies
Susan W. Almy
Frank Anderson
John Andriopoulos
Appledore Real Estate, Inc.
Atkinson Lions Club
Nikhil Batra
Dennis Beaulieu
Carol Beland
Stephen D. Belcher
Colleen Benavides
Robert W. Brewer
Cambridge Trust Company
Salvatore C. Catania
Cheney East Corporation
Cohase-Woodsville Lions Club
John P. Coll
The Crowell Family Foundation
Stephen Deorocki
Dos Amigos Burritos, LLC
Kevin & Laura Duffy
First Serve Hospitality Group
Vivian A. Frazier
Gap Mountain Lions Club
Bruce Goodwin
Granite United Way
Katrina Green
Douglas Hallmark
Hampton Eyecare
Harry L. Hampton, Jr.

Harbor Eyecare Center
Keith M. Harger
Maureen W. Heckman
Highland Hardwoods
Carol L. Hill
Huckleberry Propane & Oil, LLC
Hudson Lions Club
Modur L. Janardhana
JBC Utility, LLC
JustGive
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David Kenepp
Dorean C. Kimball
King Forest Industries, Inc,
Kiwanis Club Concord
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Sylvia Kupferman
Mr. and Mrs. George Lambert
Mary Lockridge
Darrick M. Lounder
Elizabeth Madison

Dave Mailhot
Diane McClung
Merchants Fleet Management
Merrimack County Savings Bank
Milestone Engineering &
Construction, Inc.
Margaret Morrill
Emily Neill
New Futures
John Ohanian
Leslie G. Packard
H. Randall Parker
Pennichuck Corporation
Laurette T. Picard
Pinardville Lions Club
Piscataqua Savings Bank
Dale I. Pollack, M.D.
Precision Lumber, Inc.
Kate and Steve Puleo
Rochester Eye Care Associates
Rotary Club of Jaffrey-Rindge
Charles and Eugena Ruff

Rye Lions Club
Sandown Lions Club
Michael Selley
Mike J. Simons
Sisters of Mercy
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Emily T. VanVleck
Marty Watts

**THANK YOU TO OUR 2,171 DONORS WHO SUPPORTED US THIS PAST YEAR!
FOR A FULL LIST OF OUR SUPPORTERS, VISIT [FUTUREINSIGHT.ORG](https://futureinsight.org).**

DEDICATION

This Annual Report is dedicated to Frank Conley, a former client of Future In Sight, who passed away shortly after the back cover photo was taken. Frank was thrilled to participate in this photo shoot which was taken at his home in Salem, NH, with his great-granddaughter Kalli who is also a Future In Sight client. Frank loved sharing WWII stories about his service in the Navy as a Seaman First Class aboard the USS Missouri. Frank

was aboard the “Mighty Mo” when General MacArthur accepted the Japanese surrender ending the war in 1945. To Frank family was everything. He deeply-loved his wife of 70 years, Helen, and was proud of their three daughters, eight grandchildren, and 13 great-grandchildren. Frank’s stories, his jokes, and his joyous spirit will be greatly missed by everyone-including the Future In Sight staff who had the privilege to work with him.



FUTURE IN SIGHT

Future In Sight | NH Association for the Blind
25 Walker Street Concord NH 03301
futureinsight.org
603 224 4039



Frank Conley, 92, and his great-granddaughter Kalli Roy, 10.