



**FUTURE
IN SIGHT**



FY2021

ANNUAL REPORT

FUTURE IN SIGHT



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IN SIGHT**



L-R: An individual hands a young client lilacs, an individual smiles, people eat blindfolded, a staff member and volunteer sit next to each other

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A MESSAGE FROM THE CEO

When I stepped inside the doors of Future In Sight as the new President & CEO on December 6, 2021, my steps were guided by my Guide Dog, Swirl. Thirty years prior, I had walked through those same doors after suddenly -- and very unexpectedly -- losing a significant amount of my sight. Thanks to a blend of counseling and coaching, I was soon transformed from a person who felt hopeless, helpless and isolated to a competent and confident person who was living life to its fullest. The guidance, lessons and services that Future In Sight offers ensures that thousands of people like me live and thrive; and when we do inevitably struggle, we have a supportive team in place to help us face every challenge. Even as my journey took me to total blindness, the individualized custom attention from every member of the Client Services team at Future In Sight ensured there was always a better future in sight for me thanks to Future In Sight.

Now I am able to be part of the team that helps transform the lives of so many as we move forward from years which have been so challenging. I understand adversity and believe in a resilient approach. We have the foundation to ground ourselves as we focus forward together on the best paths for our mission; a mission unchanged in our 110 years of successful service to the blind and visually impaired. We find a way to provide the necessary training, tools and services to everyone. Even the lessons from the pandemic helped us to provide services through innovative means which we've adopted to benefit our clients going forward. We are continuing to build healthy relationships with our many partners and ensuring our professional staff has the training and resources to best perform their jobs.

A MESSAGE FROM THE CEO CONTINUED

It seems like every week I have a call or email from a client or family member sharing how one of our staff members have changed a life. It is no longer surprising, but it does continue to deepen my appreciation for the dedication and passion which motivates our team to fulfill the mission of Future In Sight. Although I've lived it firsthand in my own journey, I'm always in awe at how much this work matters to others. While this Annual Report will share the essential details of this past year's work, to fully appreciate what these pages mean, I encourage everyone to get more involved and closer connected to what's ahead here. Become a Volunteer, subscribe to our monthly newsletter at futureinsight.org or one of our social media channels (LinkedIn, Facebook or Instagram) to stay connected to the lives who take comfort in knowing that a better future is in sight thanks to your support of Future In Sight!

Be Well,
Randy Pierce
President & CEO - Future In Sight



President & CEO, Dr. Randy Pierce
with his Guide Dog, Swirl

"Vision without action is merely a dream. Action without vision just passes the time. Vision with action can change the world."

- Joel A. Barker, Corporate Leader

A MESSAGE FROM THE CHAIRMAN OF THE BOARD

Even though it was back in 2010, I remember my first Peer Support group like it was yesterday. That was when I first realized I wasn't alone; there are thousands of people here in NH who are struggling every day with vision loss. Thankfully, there are some amazing people here at Future in Sight who can help. These wonderful folks have been a big part of my life for over ten years now and I am so grateful for all they do for the blind and visually impaired.

We have faced some challenging times over the past two years here at Future In Sight but I truly believe we are now stronger than ever before. Our amazing Staff, Board Members, and Volunteers have never been more committed to our mission. It has been a true pleasure for me to be a part of this great organization and to have been able to serve on the Board of Directors for the past ten years.

The future here at Future in Sight has never looked better, which is great news for blind and visually impaired community of NH.

Best Regards,
David J. Hagen
Board Chair - Future in Sight



Board Chair, David Hagen, with
President & CEO, Dr. Randy Pierce

OUR PURPOSE & MISSION

Future In Sight is a 501(c)3 non-profit organization that is dedicated to transforming the lives of people of all ages who are blind and visually impaired. We also provide support to the families of our clients through a variety of programs and services. We partner with medical and eye professionals, healthcare facilities, social service organizations, and state agencies, including the Department of Education and Department of Rehabilitation Services, to help our clients live independent, happy lives.



A group of children and adults pose at our Audible Easter Egg Hunt

We offer our clients a holistic continuum of care that includes counseling, group therapy, occupational therapy, low vision therapy, vision rehabilitation therapy, orientation and mobility training, education services, and technology training.

We also work to help educate the public about the advancements in medical care, therapies, treatments, and technology, which can improve life for the growing number of people with vision loss. Services are personalized to meet our clients' needs — in the home, at work, at school and in the community — and we do not deny anyone our services based on their financial ability to pay.



A guide dog waits patiently at one of our youth outings

VOLUNTEER SERVICES UPDATE

Due to the continuing COVID-19 pandemic and its impact on all of our lives, the program "Friendly Calls" was developed to keep in greater touch with our clients by lending a listening ear and friendship. Volunteers spent time reaching out to our clients to provide them with someone to talk with and share their needs. This program was so well received that it will be continued. Other volunteer efforts were in the areas of special projects, program support, clerical needs, visiting with clients, committee work, driving, and the involvement of our Board of Directors.

In FY2021, we had 59 volunteers.

We are in critical need of more volunteers, particularly drivers who can help transport our clients to essential appointments.

Visit futureinsight.org to volunteer today!



L-R: A client shows off their painting, a volunteer guides a client towards the car

ADULT SERVICES UPDATE

In FY2021, we served 999 adults.

When the pandemic hit in early 2020, Future In Sight quickly pivoted in order to continue to provide our programs and services safely and without interruption. We immediately moved to a telehealth model then, donned in our Personal Protective Equipment (PPE), began reintroducing home visits. As a provider of essential services, Future In Sight never had to cease operations. We continue to embrace telehealth as a way for us to address the needs of individuals who are reluctant or unable to receive in-person services due to the ongoing pandemic. It has also allowed us to expand our service area and see more clients within the course of a day by reducing drive time. Providers are able to meet a client's needs during a virtual appointment by mailing devices to their home prior to the session. Our clients are benefiting from the introduction of a variety of service delivery models and we are so thankful that we were able to continue to help them throughout the ongoing pandemic.



L-R: A group of people on a boat during our 2022 Deep Sea Fishing Adult & Youth Outing sponsored by Eastmans Fishing Fleet; Stephanie Hurd, Assistive Technology/Activities Specialist, participating in the "Skating with the Stars" in Portsmouth, NH; several individuals fishing during our Deep Sea Fishing Outing.

ADULT SERVICES

CLIENT STORIES FROM FY2021

One client had recently lost his main source of instrumental support after his son and daughter-in-law moved about an hour away. He was worried about not being able to get groceries or get to doctor appointments and he was starting to feel overwhelmed. As part of the therapy sessions, the Occupational Therapist worked with the client to identify options that were acceptable to him for getting his groceries as well as providing accessible transportation options that would work for him in a number of different situations. The client completed an application for the Nashua paratransit system using a CCTV during one of his therapy sessions in order to address Low Vision reading and writing skills as well as to empower him to advocate for himself and his needs. He reported a greater sense of self-efficacy and felt less overwhelmed after working with his occupational therapist to solve these challenges together.

ADULT SERVICES

CLIENT STORIES FROM FY2021

Another client had severe end-stage glaucoma as well as dementia. Her goal was to be able to independently push the play/pause button on her reading apps. Although she could visually identify and tap the play button on her accessible reading app on her tablet in perhaps 75% of the trials, the other attempts resulted in unintended actions that she could not undue. The therapist understood that there were features on the tablet designed to facilitate access to the touchscreen while providing an errorless experience. The caregiver's husband was trained on how to use "interaction control" so that once the play/pause button on the client's tablet was pressed; there was no worry about her accidentally exiting the page or closing the app. This intervention made the client and her husband very happy that she would be able to enjoy listening to her books even if he was not right there to assist her.

YOUTH SERVICES UPDATE

In FY2021, we served 145 youth.

When the pandemic hit in 2020 and students everywhere switched to remote learning, our teachers hustled to find ways to make remote learning accessible for our students with visual impairments. The youth services team was constantly sharing ideas with each other about newly discovered apps, accessible websites, and innovative lesson plans and tools that could make the remote learning process more accessible to our students.

Several teachers created materials and delivered them directly to students' homes. Remote learning was difficult for most of our students, but there were positive outcomes from being forced into this new form of learning and teaching. During a typical school year, our teachers have minimal opportunities to interact with the parents and families of our students.

When students went remote, we suddenly had to work closely with parents and caregivers to schedule lessons, provide training on tools and share opportunities for learning at home. We had the opportunity to speak with parents via Zoom regularly and get to know what a student's life was like at home. It was incredibly beneficial to show parents what we work on with their children and provide opportunities and expectations for the learning to continue in the home environment.



A child looks at something that someone is holding in their hand.

YOUTH SERVICES UPDATE CONTINUED

As much as we provided lessons, ideas and tools to the family, MANY parents and caregivers took on the role of the in-person teacher. We find it extremely rewarding to have gotten to know the families of students, to share success stories and to make plans for future goals and learning.

We have currently returned to in-person learning, and it is so much more effective to work directly with the students. However, the relationships built with our students' families has benefited all of us, especially our students. We also continue to incorporate many of the remote technologies into our in-person lessons, using apps, simulations and websites that are beneficial to students in any learning environment.



A young client walks down the street with their white cane and inserts a letter into the mailbox.

FY2020 ACCESS AWARD

RECIPIENT

2020 VISION QUEST

Due to the pandemic, we were delayed in presenting the 2020 Access Award. The recipient of the FY2020 Access Award was 2020 Vision Quest.

2020 Vision Quest inspires individuals to achieve their peak potential by illustrating key tools to build positivity and resilience, delivered through engaging presentations. 2020 Vision Quest leads and inspires students and professionals to reach beyond adversity and achieve their peak potential. They believe in leading by example, in climbing the highest peaks, and in sharing their successes and challenges with each other.

Funds raised through their endeavors are given to two remarkable organizations, which benefit the visually impaired community: Future in Sight and the Guide Dogs for the Blind. The question, “What do you think a blind person can’t do?” challenged Randy from the moment he started to go blind in 1989.

The question motivated, inspired, and frustrated him, pushing him harder than he ever would have thought he could endure. This drove him to realize that you truly don’t need to see to have a vision – or to make that vision a reality.



2020 Vision Quest members: Tracy and Randy Pierce with Board Member, Dr. Kirsten Bryant.

FY2021 ACCESS AWARD RECIPIENT THE GIBNEY FAMILY FOUNDATION

The recipient of the FY2021 Access Award is The Gibney Family Foundation (TGFF), which was founded in 1991. Initially, the Foundation members consisted of Al Gibney and his three children; Joan, Sue and Frank. Now, there are fifty plus family members involved with TGFF spanning several generations.

Their mission is to build partnerships to develop sustainable resources for organizations that foster independence, primarily for those who are blind. The blindness cause was chosen as the focus for TGFF because Al Gibney's mother & sister were inspired by Helen Keller, and they dedicated their philanthropic interests toward translating kids' books into braille.

Today, their support for the Blind and Visually Impaired Community is over 60% of their grant making. TGFF Family has embraced its narrow focus, and has incorporated annual service projects, that include folks who are blind and visually impaired, as part of the Family Foundation Annual Meeting.

During FY2021, Future In Sight was honored to be chosen as part of the Gibney Day of Service. We joined the family in York, ME, to present them with the 2021 Access Award to celebrate the 25-year partnership. They recently approved a \$45,000 grant to support our youth and adult activities and workshops.



Joan, Sue, and Frank from the Gibney Foundation with Board Members, David Hagen and Tim Murray

JO ADCOCK SERVICE AWARD RECIPIENT

Jean Jaworski

Jean Jaworski worked for the organization from 9/1/1998 through 10/1/2014 as the Executive Administrative Assistant and Volunteer Coordinator.

Starting 1/18/2011, during and beyond her period of employment, she has volunteered her time on a number of activities, including:

- Outreach (health fairs, presentations, etc.)
- Organizational Historian
- Volunteer for numerous committees
- Clerical Assistant
- Special Projects

When asked a few years ago why she volunteers for Future In Sight, her response was “because I can use my skills and knowledge from when I worked here, and I know the importance of volunteering.”



Jean and Sarah Melesecca smile at the camera.

Jean is the person to call whenever a special project or volunteer opportunity arises; she is always willing to ‘jump in with both feet’ to get things done. She is a strong advocate for Future In Sight, and her vast knowledge of who we serve and what we do is an asset to the organization.

As of March 2021, Jean totaled 1,748 volunteer hours and 8,874 volunteer miles driven during her time here. In the FY2021 alone, Jean totaled 134 volunteer hours

IN MEMORY OF

Carol Laliberte

January 12, 1944 - December 4, 2021

Carol Laliberte was a long-time volunteer for Future In Sight.

She had been a valued member of our team since 2012 and will be missed. Please join us with respect and understanding for her family as we all honor her life. Carol was always enthusiastic and upbeat and is often referred to as the energizer bunny.

When asked, "why do you want to volunteer", her response was, "because I like doing things for people especially if it makes them happy!" Carol loved to give back and to help those in need.



Carol smiles at the camera.

**"I like doing things for people
especially if it makes them happy!"**

- Carol Laliberte

IN MEMORY OF

George F. Theriault Jr.

October 7, 1942 - April 27, 2020

George started work at the New Hampshire Association for the Blind, now Future In Sight, in 1981 as the first Director of Development. At his retirement in 2016, he had served the organization as President and CEO for 20 remarkable years. His impact was immediate with a state-wide “Focus on the Future” \$1 million capital campaign in July of 1981. This led to the 1985 purchase and renovation of the current home for the organization at 25 Walker Street in Concord, NH.

The McGreal Sight Center would allow George and the organization to flourish. His early efforts included teaching eye safety to businesses throughout NH. He was essential in developing the comprehensive low vision service at the heart of our work today. During his time the Education division with our teachers of the visually impaired was established and became a cornerstone of the mission.

George was a consummate connector, advocating for the creation of the Services for the Blind and Visually Impaired division of the state’s department of Vocational Rehabilitation. Under George’s watch, the organization became one of the first agencies nationwide to gain full accreditation by the newly formed National Accreditation Council (NAC) for Agencies Serving the Blind and Visually Impaired. He stewarded the renewal every five years and often served as a NAC on-site team member in different parts of the country reviewing other organizations.



George and his wife Cece smile at the camera.

“George’s heart was with those who are blind and visually impaired. He often worked as their voice behind the scenes, with state and national government & other agencies, to try to benefit their lives.”

- Jean Jaworski, Future In Sight Volunteer

IN MEMORY OF CONTINUED

George guided the organization through celebrations of 90 and 100 years of service to the blind and visually impaired. He raised awareness of the organization and the cause through a variety of signature events including Dinners in the Dark, the Walk for Sight and the 1998 "Focus on the Future" campaign to strengthen the endowment and establish long-term stability for the organization. He is quite simply a giant with a lasting legacy of service to Future In Sight and all the blind and visually impaired past, present and future.



His philanthropic efforts went beyond his work at Future in Sight. In earlier years George was very active in Volunteer NH. Concord Rotary was where you could find him for its Tuesday meeting and lunch. He was on the Board of Havenwood/Heritage Heights. Despite these responsibilities, he found time for personal pursuits.



A passionate reader, he also enjoyed sailing, kayaking, sky diving, ice boating and being part of the ski patrol. A talented musician, you might find him playing his banjo, guitar or mandolin. George was a renaissance man and while a light has indeed gone out with his passing, he helped all of us realize how much life goes on even without the light. In the most important sense that light of his will always be with us. George was a generous, caring and kind man who is sorely missed. With his passing an extraordinary light has gone out in the world. Thank you George Theriault for sharing your light and life with all of us.



Various images of George throughout his life.

CURRENT LEADERSHIP

Executive Staff

Dr. Randy Pierce

President & Chief Executive Officer



Nathalie Fortier

Chief Financial & Operating Officer



Ann Kline, OTD, OTR/L

Director of Client Services



Courtney Hoppe

Director of Development, Marketing,
& Communications



CURRENT BOARD OF DIRECTORS

Officers

David Hagen, Chair

Hampton, NH

Charlie Mathews, Treasurer

Hopkinton, NH

Steven Spain, Assistant Treasurer

Manchester, NH

Dina Beaulieu, Secretary

Concord, NH

Tim Murray, Immediate Past Chair

Bedford, NH

Board Emeritus

Robert Cholette

Merrimack, NH

William Sirak

Manchester, NH

Directors

Dr. Kristen Bryant

Nashua, NH

Jack Crisp

Bow, NH

Dr. Ahad Fazelat

Bedford, NH

Dr. Dorothy Hitchmoth

New London, NH

David Kenep

Newmarket, NH

Ed Marsh

Ipswich, MA

Judi Rogato

Laconia, NH

FY2021 FINANCIAL SUMMARY

ASSETS

Current Assets	\$597,774
Contributions receivable, net of current	\$2,288
Charitable gift annuities	\$71,400
Investment Funds	\$10,417,317
Beneficial interest in trusts	\$2,291,543
Property & Equipment, net	\$587,953
Total Assets	\$13,968,275

LIABILITIES & NET ASSETS

Total Liabilities	\$791,780
Net Assets Without Restrictions	\$8,642,986
Net Assets With Restrictions	\$4,533,509
Total Net Assets	\$13,176,495

Total Liabilities & Net Assets	\$13,968,275
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PUBLIC SUPPORT & REVENUE

Public Support	\$1,902,332
Service Revenue	\$1,031,943
Endowment Spending Draw for Operations	\$755,389

Total Public Support & Revenue	\$3,689,664
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EXPENSES

Program Expenses	\$1,734,436
Public Support Expenses	\$234,077
General Administration	\$657,626

Total Expenses	\$2,626,139
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Revenue Less Expenses	\$1,063,525
Net Return on Investments	\$927,137
Change in Net Assets	\$1,990,662

FY2021 DONORS AND FUNDERS

\$150,000+

Grimshaw-Gudewicz Charitable Foundation
Rose Arthur

\$50,000-149,999

2020 Vision Quest
June Ellison
The Mary Gale Foundation, Inc.

\$25,000-49,999

Cogswell Benevolent Trust

\$10,000-24,999

Albert V. Hilton
Couch Family Foundation
Dixie Wonders Irrevocable Trust
Douglas and Raymah Hoyt Designated Fund - NHCF
Mae T. Drew Charitable Trust
New Hampshire Charitable Foundation
Norwin S and Elizabeth N Bean Foundation
Oleonda Jameson Trust
The Roger R. and Theresa A. Thompson Endowment Fund
The Sim-Ayres Foundation
TUA Lina Groux Trust
TUW Nichols Fund - Walter O. and Amelia E. Nichols

\$5,000-9,999

Concord Eye Center
J. Michael and Marilyn P. Hickey Charitable Foundation
John and Nancy Battilega
Marion E. Stubbs Trust
Mildred W. & Charles P. Page Trust
NHAB Fund
Robert H. & Gertrude E. Sedgley Fund
Suzanne Smith
The Barker Foundation
The Friendship Club, Inc.
Valerie Smallwood

\$2,500-4,999

Bank of New Hampshire
Bishop's Charitable Assistance Fund
Cambridge Trust Company
Concord Lions Club
Ella F. Anderson Trust, BNY Mellon, N.A., Trustee
Eva M. Montembeault Revocable Trust
Harry A. Nichols Trust
Robert Lesmerises
Sadhana Consulting LLC
Tallman Fund - NHCF

\$1,000-2,499

Alan Johnson
Brookline Lions Club
Charlie Mathews
Dale Coggins
Elda Cordero-Goodman
Employees of Associated Grocers of NE and AG Supermarkets
Eric Sousa
Florence B. Mudgett Trust
Focused Eye Care - Helfman Lasky & Associates
Fred Desmarais
Gene Curcio
Howard Weston
Janice Lord
Judith Rogato
Maureen Kelliher
Merrimack County Savings Bank
Nashua Eye Associates, PA
NH Eye Associates, P.A.
NH Optometric Association
Paul Richard
Retina Vision Center
Sean Kelly
Sharon M. Dombroski
Steven Spain
The Medical Eye Center, PC
The Olcott Family Foundation, Inc c/o
Bigelow and Ashton, PA
Tim Murray
Town Fair Tire Foundation Inc.

\$500-999

Ahad Fazelat
Allan Reynolds
Amherst Lions Club
Bedford Lions Charitable Foundation
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David Corbit
Derry Village Rotary
Florence Porat
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Karen Clement
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Rita Becker
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Sandhya Devi
Shawn Millerick
Thelma Nichols

\$250-499

Aimee Hodge
Carlton Sockwell
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Dale Townley-Tilson
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David Caban
Derek Biehle
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Elaine Squillace
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Jack Crisp
Janet Brown
John Coll
John Saliba
Laurie Cascadden
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Pamela Jennison
Paul Cox
Piscataqua Savings Bank
Richard Sherwin
Rye Lions Club
Sandra Smith
Sarah McEvoy
Steven Smith
Susan Almy

FY2021 DONORS AND FUNDERS

\$100-249

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Eva Martel
Frank Doherty
Gardner Family Charitable Fund
Gilman Grange #1 P of H
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Guy Lessard
Guy Woodland
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Kathleen Hall
Kenneth Cody
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Kim Daly
Kirsten Dotson
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Krista Brown
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Leopold Grenon
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Matching Gifts Program
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Marvin Fry
Mary Ann Murphy
Mary Gilbert
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Robert Kereage
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Thomas Ratay
Timothy Trafecanty
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United Church of Christ in Keene Women's
Fellowship
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Victoria Theodore
Virginia Gowen
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Walter Remeis
William Bardsley
William Christy
William Duffy
William Russell
William Shuter
William Spencer
Woody and Joan Haley Wishart
Yvonne Crocker

FY2021 DONORS AND FUNDERS

\$50-99

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Alvis Jordans
Alyce Torrice
American Legion Auxiliary 23
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Andrew Supplee
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Anne Twitchell
Arthur Miller
Augusta Prince
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Barbara Jacome
Barbara Payne
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Kathy Mulligan
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Kristen Bryant
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Mary Drader
Mary McAuliffe Trust
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Maureen Weitzel Heckman
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New England Wire
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Norman Myhrland
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Peter Wright
Philip Mays
Phillip Turcotte
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Priscilla Williams
R. Alan Matthews
Raymond Lagasse
Raymond Tucker
Richard Othot
Rickey Persons
Robert Bethel
Robert Blais
Robert Buffum
Robert Cooney
Robert Devore
Robert Killkelley
Ronald Leclerc
Sandra Cohen-Holmes
Sandra Methven
Scott Northcott
Stanley Brallier
Stephen Foster
Stephen Ulicny
Susan Perry
Sylvia J. Hamilton
Thomas Desrosiers
Thomas Morrissey
Vasilike Sotiriou
Verne Clow
Vivian Frazier
Warren (Rick) Weber
William Bridgham
William Durant
William G. Smith and Ruth M. Etelman-Smith
William Peters
William Smucker
William Starkey
William Thompson
William Thurlow

FY2021 DONORS AND FUNDERS

\$1-49.99

Albert H Burt Living Trust
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